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PROVINCE OF ONTARIO

2 Commissions and committees of inquiry

THE MEDICAL SERVICES INSURANCE ENQUIRY

Proceedings of the Public Hearings
held at the Galbraith Building,
University of Toronto,
Toronto, Ontario, at 10:00 a.m.
on Tuesday January 28 1964

1964

VOLUME

DATE

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January 28 1964



VERBATIM REPORTING SERVICE
OFFICIAL REPORTERS
TORONTO, ONTARIO

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SUBMISSION OF THE PHYSICIANS' SERVICES INCORPORATED

Appearances: Dr. J.O. Lockhart,
Dr. R.M. Hines,
Dr. W.B. Stiver,
Mr. Williams, Mr. Bond.

Witnesses: Building third
to Toronto, Ontario
Reported at 10:00 A.M.
January 28, 1964.

MEMBERS OF ENQUIRY:

DR. J. GERALD HARRY

- Chairman

MR. J. A. ATEN

DR. WILLIAM BUTT

MISS A. REID

MR. A. ROY GONTER

DR. R.J. GALLOWAY

DR. JOHN HAMILTON

MR. W.S. MAJOR

MISS HELEN MCARTHUR

MR. P.J. MULROONEY

MR. CARMAN A. NAYLOR

MR. HARRY SIMON

MR. J.L. WHITNEY

MR. GLEN SIMPSON

- Secretary

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VERBATIM REPORTING
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TORONTO, ONTARIO

1967

1 --Upon commencing at PROVINCE OF ONTARIO
2 MEDICAL SERVICES INSURANCE ENQUIRY here from the
3 Physicians Services Incorporated, and if so we would like you
4 to come forward to Proceedings of the Public
5 Hearings held at the Gal-
6 braith Building, University
7 of Toronto, Toronto, Ontario
8 at 10:00 a.m. on Tuesday,
9 January 28th, 1964.
10 have there, would the individual who is to make your presenta-

11 MEMBERS OF ENQUIRY: himself, and introduce your colleagues.

12 DR. J. GERALD HAGEY - Chairman

13 SUBMISSIONS MRS. J.A. AYLEN SERVICES INCORPORATED

14 DR. WILLIAM BUTT

15 MISS A. REID, Williams,

16 MR. DALTON J. CASWELL

17 MR. A. ROY COULTER

18 DR. LOCKHART: I am Dr. Lockhart, President

19 DR. R.J. GALLOWAY

20 of P.S.I.; on my right is Dr. Hines, a member of the Board of

21 DR. JOHN HAMILTON

22 P.S.I.; next is Dr. Stiver, Medical Director of P.S.I.; on my

23 left is Mr. Bond, the Assistant Secretary-Treasurer of P.S.I.;

24 MISS HELEN McARTHUR

25 and next to him is Mr. Williams, the Enrollment Manager of P.S.I.

26 MR. P.J. MULROONEY

27 THE CHAIRMAN: Now if you wish to proceed, and

28 MR. CARMAN A. NAYLOR

29 If you wish to be seated, just please yourself.

30 MR. HARRY SIMON

31 DR. LOCKHART: Mr. Chairman and members of the

32 MR. J.L. WHITNEY

33 Committee: Throughout our submission we have made various

34 recommendations relating solely to the service concept of

35 prepaid medical care. If any of these recommendations is not

36

37

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39



PROVINCE OF ONTARIO

MEDICAL SERVICES INSURANCE INQUIRY

Proceedings of the Public
Hearings held at the Del-
brash Building, University
of Toronto, Toronto, Ontario
at 10:00 a.m. on Tuesday,
January 28th, 1964.

MEMBERS OF INQUIRY:

DR. J. GERALD HAGLEY - Chairman
MRS. J.A. AYLEN
DR. WILLIAM BUTT
MISS A. REID
MR. DALTON J. CASWELL
MR. A. ROY COUNTER
DR. R.J. GALLOWAY
DR. JOHN HAMILTON
MR. W.S. MAJOR
MISS HELEN MCARTHUR
MR. P.J. MURKINNEY
MR. CARMAN A. NAYLON
MR. HARRY SIMON
MR. J.L. WHITNEY
MR. GLEN SIMPSON - Secretary

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1 ---Upon commencing at 10:00 a.m. principle as established by the
2 medical professional. THE CHAIRMAN: Is the delegation here from the
3 Physicians' Services Incorporated, and if so we would like you
4 to come forward to the table. destroyed. Because of the prime
5 importance to it. You all have a copy of the statement setting
6 out the procedure. In accordance with the statement that you
7 have there, would the individual who is to make your presenta-
8 tion please identify himself, and introduce your colleagues.

9 1. There must be participating physicians, i.e., physicians

10 who SUBMISSION OF PHYSICIANS' SERVICES INCORPORATED

11 Appearances: Dr. J.O. Lockhart, Dr. W.B. Stiver, Dr. R.M. Hines,
12 or permanently Mr. E.T. Williams, allowed accounts to
13 Mr. C.A. Bond.

14 cover administrative costs for a part of the stabilization
15 reserves. In addition they accept the principle involved

16 DR. LOCKHART: I am Dr. Lockhart, President
17 in underwriting agreements that under emergency conditions
18 of P.S.I.; on my right is Dr. Hines, a member of the Board of
19 their allowed accounts may be pro rated to protect the
20 P.S.I.; next is Dr. Stiver, Medical Director of P.S.I.; on my
21 service plan from financial embarrassment, and -- (b) the
22 left is Mr. Bond, the Assistant Secretary-Treasurer of P.S.I.;
23 physicians agree that unless it is otherwise set out in the
24 and next to him is Mr. Williams, the Enrolment Manager of P.S.I.

25 THE CHAIRMAN: Now if you wish to proceed, and
if you wish to be seated, just please yourself.

Paragraphs 29 - 34 on pages 6 and 7 of our submission go

22 DR. LOCKHART: Mr. Chairman and members of the
into the details of this arrangement.

Committee: Throughout our submission we have made various

23 2. There must under Bill 163 be free choice of physician and
24 recommendations relating solely to the service concept of
this will mean that some subscribers to the standard plan
25 prepaid medical care. If any of these recommendations is not
enrolled through the service plan will use the services



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6 out the procedure. In accordance with the statement that you

7 have there, would the individual who is to make your presenta-

8 tion please identify himself, and introduce your colleagues.

9
10 SUBMISSION OF PHYSICIANS' SERVICES INCORPORATED

11 Appearances: Dr. J.O. Lockhart, Dr. W.B. Silver,
12 Dr. R.M. Hines,
13 Mr. E.T. Williams,
14 Mr. C.A. Bond.

15 DR. LOCKHART: I am Dr. Lockhart, President

16 of P.S.I.; on my right is Dr. Hines, a member of the Board of

17 P.S.I.; next is Dr. Silver, Medical Director of P.S.I.; on my

18 left is Mr. Bond, the Assistant Secretary-Treasurer of P.S.I.;

19 and next to him is Mr. Williams, the Enrolment Manager of P.S.I.

20 THE CHAIRMAN: Now if you wish to proceed, and

21 if you wish to be seated, just please yourself.

22 DR. LOCKHART: Mr. Chairman and members of the

23 Committee: Throughout our submission we have made various

24 recommendations relating solely to the service concept of

25 prepaid medical care. If any of these recommendations is not



1 implemented the entire service principle as established by the
2 medical profession and as exemplified in the majority of the
3 non-profit doctor sponsored plans across Canada would be
4 seriously disrupted if not destroyed. Because of the prime
5 importance to the public of maintaining the service principle
6 in Bill 163 we would like to amplify and clarify the meaning
7 of a "service carrier". Paragraphs 103 to 105 on page 43

8 There are several important points involved.

- 9 1. There must be participating physicians, i.e., physicians
10 who have signed an agreement which includes two main
11 principles -- (a) the physicians agree to forego temporarily
12 or permanently a percentage of their allowed accounts to
13 cover administrative costs for a part of the stabilization
14 reserves. In addition they accept the principle involved
15 in underwriting agreements that under emergency conditions
16 their allowed accounts may be pro rated to protect the
17 service plan from financial embarrassment, and -- (b) the
18 physicians agree that unless it is otherwise set out in the
19 subscribers' agreement, they will accept the payment of the
20 service plan as full and final for the services rendered.
21 Paragraphs 29 - 34 on pages 6 and 7 of our submission go
22 into the details of this arrangement. on which we would
- 23 2. There must under Bill 163 be free choice of physician and
24 this will mean that some subscribers to the standard plan
25 enrolled through the service plan will use the services



implemented the entire service principle as established by the medical profession and as exemplified in the majority of the non-profit doctor sponsored plans across Canada would be seriously disrupted if not destroyed. Because of the prime importance to the public of maintaining the service principle in Bill 163 we would like to amplify and clarify the meaning of a "service carrier".

There are several important points involved.

1. There must be participating physicians, i.e., physicians who have signed an agreement which includes two main principles -- (a) the physicians agree to forego temporarily or permanently a percentage of their allowed accounts to cover administrative costs for a part of the stabilization reserves. In addition they accept the principle involved in underwriting agreements that under emergency conditions their allowed accounts may be pro rated to protect the service plan from financial embarrassment, and -- (b) the physicians agree that unless it is otherwise set out in the subscribers' agreement, they will accept the payment of the service plan as full and final for the services rendered.

Paragraphs 29 - 34 on pages 6 and 7 of our submission go into the details of this arrangement.

2. There must under Bill 163 be free choice of physician and this will mean that some subscribers to the standard plan enrolled through the service plan will use the services



1 of non-participating physicians. It is our opinion that be-
2 cause of the underwriting principle inherent in the partici-
3 pating physicians' agreement the service plan cannot pay to
4 the subscriber who has received services from a non-
5 participating physician a greater amount than it would
6 have been obliged to pay to the participating physician
7 for the same services. Paragraphs 103 to 105 on page 43
8 go into this in detail. There must be sufficient "partici-
9 pating physicians" to make a "service plan". It is
10 generally conceded on this continent that an organization
11 cannot be considered a service plan unless it has over 51%
12 of the physicians practicing in its area of influence signed
13 up under a participating physicians' agreement.

14 In order for the service approach to be effective in Bill
15 163 the standard medical services insurance contract
16 should be of two types: one type would be used by the
17 carriers whose organizations do not depend on having
18 participating physicians; the other would be used by the
19 "service" carriers whose organizations do depend on having
20 the majority of physicians participating with them on a
21 "participating physicians' agreement" basis.

22 There is, Mr. Chairman, another point on which we would
23 like to comment and that is that under article 3(b) of
24 Bill 163 it is provided that the Minister may contribute
25 to the purchase of Standard Medical Insurance contracts

of non-participating physicians. It is our opinion that be-
cause of the underwriting principle inherent in the partici-
pating physicians' agreement the service plan cannot pay to
the subscriber who has received services from a non-
participating physician a greater amount than it would
have been obliged to pay to the participating physician
for the same services. Paragraphs 103 to 105 on page 43
go into this in detail. There must be sufficient "partici-
pating physicians" to make a "service plan". It is
generally conceded on this continent that an organization
cannot be considered a service plan unless it has over 5%
of the physicians practicing in its area of influence signed
up under a participating physicians' agreement.
In order for the service approach to be effective in Bill
103 the standard medical services insurance contract
should be of two types; one type would be used by the
carriers whose organizations do not depend on having
participating physicians; the other would be used by the
"service" carriers whose organizations do depend on having
the majority of physicians participating with them on a
"participating physicians' agreement" basis.
There is, Mr. Chairman, another point on which we would
like to comment and that is that under article 3(b) of
Bill 103 it is provided that the Minister may contribute
to the purchase of Standard Medical Insurance contracts



1 for those persons who are in needy circumstances. We feel
2 this is quite commendable but as the Act is now worded
3 the subsidization would present a problem to all carriers.
4 The Act provides that a subsidy would be granted only in
5 the case of purchasers of the standard medical contract;
6 however there are many thousands of persons covered under
7 medical service insurance contracts that have benefits
8 equal to or greater than the proposed standard contract.
9 There is also a large number of persons employed in existing
10 groups who would because of their low earning power qualify
11 for the subsidy. If Bill 163 will not provide this subsidy
12 to the individual who is carrying a coverage that is equal
13 to or greater in benefit than the standard plan his only
14 choice will be to drop out of the group and carry the stand-
15 ard plan on an individual basis.
16 This procedure would upset considerably the normal group
17 regulations and as the government has intimated that it
18 wishes to disturb the present operations of the carriers
19 as little as possible we feel that this area must be taken
20 into consideration. We therefore recommend that the
21 subsidy be applied to those persons who qualify and who
22 are carrying medical coverage equal to or greater than the
23 Standard Medical Services Insurance contract.
24 A third point which we neglected to include in our
25 submission is the composition of the Board of Directors of



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groups who would because of their low earning power qualify
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ard plan on an individual basis.
This procedure would upset considerably the normal group
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wishes to disturb the present operations of the carriers
as little as possible we feel that this area must be taken
into consideration. We therefore recommend that the
subsidy be applied to those persons who qualify and who
are carrying medical coverage equal to or greater than the
Standard Medical Services Insurance contract.
A third point which we neglected to include in our
submission is the composition of the Board of Directors of



1 M.C.I.

2 As we have already mentioned the service approach to prepaid
3 medical care is distinct from that of any other type of
4 carrier and this distinction should be reflected in the
5 composition of the directorship of M.C.I.

6 The voting power of the directors of M.C.I. should be
7 arranged so that the service organizations and/or the other
8 carriers cannot out-vote each other but would be forced to
9 solve their differences through compromise.

10 We therefore recommend that:

11 The Board of Directors of Medical Carriers Incorporated
12 consist of seven persons, as follows:

13 Three representing the service plans -

14 2 of which will represent P.S.I. and

15 1 of which will represent W.M.S.

16 Three representing all other carriers -

17 2 of which will represent C.H.I.A. and

18 1 of which will represent the other carriers;

19 with the addition of one who will be elected by a unanimous
20 vote of the above six directors to act as a non-voting
21 president.

22 Each director representing the carriers would be entitled
23 to one vote at all meetings of directors.

24 Mr. Chairman, we appreciate very much the
25 privilege of appearing before you, and are prepared to answer

privilege of appearing before you, and are prepared to answer

Mr. Chairman, we appreciate very much the

to one vote at all meetings of directors.

Each director representing the carriers would be entitled

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with the addition of one who will be elected by a unanimous

1 of which will represent the other carriers;

2 of which will represent G.H.I.A. and

Three representing all other carriers -

1 of which will represent W.M.S.

2 of which will represent F.S.I. and

consist of seven persons, as follows:

The Board of Directors of Medical Carriers Incorporated

under the laws of the State of New York

to the following persons:

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carrier and this distinction should be reflected in the

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As we have already mentioned the service approach to prepaid



1 any questions on our presentation.

2 THE CHAIRMAN: Thank you. Mrs. Aylen?

3 MRS. AYLEN: Thank you Mr. Chairman. This is
4 a pretty comprehensive brief. I must say it kept us very busy
5 reading it, and there is a tremendous amount of information in
6 it.

7 Some of us have picked out some particular
8 points and have the privilege of asking questions on them.
9 I am particularly interested in the subject of periodic check-
10 ups, or health examinations, and there seems to be quite a
11 difference of opinion on whether they should be included, or
12 not included in Bill 163, and I would like very much for you to
13 elaborate on what really constitutes a periodic health examina-
14 tion, or at least give us your opinion.

15 DR. LOCKHART: The answer to this question is
16 almost impossible to give, as to what constitutes a periodic
17 health examination, and the first point is that this is on the
18 volition of the individual, and we feel that this is probably
19 not, for this reason, an insurable item.

20 Now, the other phase of it, what constitutes
21 a periodic health examination, can vary at anything from a
22 very casual, superficial glance over the patient, to a very
23 intensive investigation, involving two, three or four days in
24 the hospital, with any number of additional medical examinations.

25 So that, for this reason, the item itself is

any questions on our presentation.

MRS. AYLMER: Thank you Mr. Chairman. This is

a pretty comprehensive brief. I must say it kept us very busy

Some of us have picked out some particular

points and have the privilege of asking questions on them.

I am particularly interested in the subject of periodic check-

ups, or health examinations, and there seems to be quite a

difference of opinion on whether they should be included, or

not included in Bill 162, and I would like very much for you to

elaborate on what really constitutes a periodic health examina-

tion, or at least give us your opinion.

DR. LOCKHART: The answer to this question is

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a periodic health examination, can vary at anything from a

very casual, superficial glance over the patient, to a very

intensive investigation, involving two, three or four days in

the hospital, with any number of additional medical examinations.

So that, for this reason, the item itself is



1 very difficult to define, and we've come to the conclusion that
2 we have for these reasons, and also feeling that the availabil-
3 ity of ready medical care, the first dollar coverage at the
4 first sign or suggestion of anything wrong, is a much better
5 preventive public health measure than so-called periodic
6 examinations, and this is provided in our present program.

7 MRS. AYLEN: On page 54, paragraph 139, this
8 has to do with referrals and you say: "The article should be
9 clearer. It is necessary that the term "referral" be defined
10 in a practical manner."

11 Would you suggest how that should be defined?

12 DR. LOCKHART: No. We feel that we should not
13 be the ones to necessarily define what the meaning is. However,
14 we are quite concerned that the point be clarified, and prefer-
15 ably I think by the medical profession themselves, so that it
16 can be administered in any insurance program, and this is why
17 we feel it should be specifically defined, but that we can
18 administer it once it is defined in a manner that can be
19 commonly utilized by all.

20 There is a difference of opinion in what
21 referral means, but I think a solution to this, and I am sure
22 that the Ontario Medical Association would add the clarifying
23 points to this question.

24 THE CHAIRMAN: Could you give us an example
25 of how you think it might be interpreted, or misinterpreted?

very difficult to define, and we've come to the conclusion that we have for these reasons, and also feeling that the availability of ready medical care, the first dollar coverage at the first sign or suggestion of anything wrong, is a much better preventive public health measure than so-called periodic examinations, and this is provided in our present program.

MRS. ALLEN: On page 24, paragraph 13, this

has to do with referrals and you say: "The article should be clearer. It is necessary that the term 'referral' be defined in a practical manner."

Would you suggest now that should be defined?

DR. ROCKWELL: No. We feel that we should not

be the ones to necessarily define what the meaning is. However,

we are quite concerned that the point be clarified, and prefer-

ably I think by the medical profession themselves, so that it

can be administered in any insurance program, and that is why

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referral means, but I think a solution to this, and I am sure

that the Ontario Medical Association would add the clarifying

points to this question.

THE CHAIRMAN: Could you give us an example

of how you think it might be interpreted, or misinterpreted?



1 DR. LOCKHART: Well, it can be misinterpreted
2 very commonly by what we call a transfer, a patient seeing one
3 doctor, and a particular type of treatment. He's not necessarily
4 within the field of that doctor, and he may transfer to another
5 doctor for that particular specific case, whereas the tradition-
6 al role of referral and consultation was the seeking of advice
7 of another doctor.

8 MRS. AYLEN: To go back to page 48, paragraph
9 120: "It is set forth that a local municipality MAY purchase
10 or contribute to the purchase of the standard plan."

11 I take it that you recommend that this should
12 be that they must, and would you tell us why, and have you had
13 any difficulties with the Ontario Hospital Services Plan?

14 DR. LOCKHART: Well, my understanding is that
15 in the Ontario Hospital Services, the condition is made, and
16 various municipalities may handle this differently. Some
17 municipalities, I understand, do purchase Ontario Hospital
18 coverage. Other municipalities do not purchase it for those
19 people whom they have the responsibility for, but rather when
20 the patient is admitted to hospital then they pay the statutory
21 rate, and we feel that either this recommendation which we
22 have put down, that the municipality must purchase coverage,
23 would make a uniform method of looking after it across the
24 province, rather than having some municipalities purchasing
25 coverage and others not.



1 MRS. AYLEN: Does it make any difficulty with
2 the municipalities?

3 DR. LOCKHART: This is probably true, and there
4 may be other means of doing this, but I feel that this is some-
5 thing to be ironed out by this Council.

6 DR. BUTT: On your first page of recommendations,
7 you wish Schedule B to be eliminated. I presume that would be
8 the way to describe it?

9 It's the 7th recommendation of the summary,
10 right, right at the beginning. Schedule B is to be eliminated
11 from the standard plan. Would you tell us why?

12 DR. LOCKHART: Mr. Chairman, I think our
13 reasons are fairly well outlined on page 38, why we feel that
14 it should be done.

15 DR. BUTT: I think this is more for the
16 record. We've had considerable controversy about this from
17 other briefs.

18 DR. STIVER: Mr. Chairman, I think two or
19 three main points are given on page 38. It's a type of
20 contract, a limited contract, that I think does develop
21 discrimination and inflation, and I think anti-selection is
22 one of the great points. The second one is that it is not
23 conducive to preventive medicine because there's no home and
24 office service there. It's purely hospitalization, and then
25 of course we have the problem of the distribution of hospital

1 - MRS. AYLMER: Does it make any difficulty with

2 the municipalities?

3 DR. LOCKHART: This is probably true, and there

4 may be other means of doing this, but I feel that this is some-

5 thing that is worth doing.

6 DR. BURT: On your first page of recommendations,

7 I see the following: "The first recommendation is that

8 the first recommendation is that the first recommendation

9 is the first recommendation of the summary.

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22 one of the great points. The second one is that it is not

23 conducive to preventive medicine because there's no home and

24 office service there. It's purely hospitalization, and then

25 of course we have the problem of the distribution of hospital



1 beds.

2 In the past we've been chided for selling such
3 a plan where there were no hospital beds available, or there was
4 a great delay for emergency --- or not emergency, but elected
5 work.

6 We feel that a plan that has the endorsement
7 and sponsorship of the Government of this Province should
8 probably be comprehensive care, rather than a limited schedule.

9 DR. BUTT: It's your main reason when you
10 deal with anti-selection, having the patient in hospital and
11 therefore selecting against hospital beds?

12 DR. STIVER: No, we think of a family saying
13 to itself "I don't need care for the ordinary things. I'll
14 take a chance on that, but I do need something to cover me
15 when I need major surgery."

16 DR. BUTT: Yes, but this has nothing to do
17 with the argument of the beds available, which is anti-
18 selection in certain areas.

19 DR. STIVER: Yes.

20 DR. BUTT: Do you think this would be a
21 suitable policy for somebody who was sort of budgeting against
22 a chronic illness, and a specific policy was produced to that
23 effect?

24 DR. STIVER: I think that would be most
25 difficult.

In the past we've been chided for selling such

a plan where there were no hospital beds available, or there was

a great delay for emergency -- or not emergency, but elected

work.

We feel that a plan that has the endorsement

and sponsorship of the Government of this Province should

probably be comprehensive care, rather than a limited schedule.

DR. BAKER: It's your main reason then you

deal with anti-selection, having the patient in hospital and

therefore selecting against hospital care?

MR. SILVER: No, we think of a family saying

to itself "I don't need care for the ordinary things. I'll

take a chance on that, but I do need something to cover me

when I need major surgery."

DR. BAKER: Yes, but this has nothing to do

with the argument of the beds available, which is anti-

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DR. INGLE: Do you think this would be a

satiable policy for somebody who was sort of budgeting against

a chronic illness, and a specific policy was produced to limit

DR. SILVER: I think that would be most



1 DR. BUTT: Then the system of proration and
2 service carriers -- I don't want to get into all the details
3 of it, but do you feel this should be just with regard to
4 service plans, and not with regard to other plans?

5 It's again page 43, but I am just reading off
6 the recommendations to facilitate the matter.

7 DR. LOCKHART: Yes, we feel that the service
8 plans, having been doctor-sponsored plans developed by the
9 doctors, that this particular philosophy and the other features
10 of the profession, being the development of the service plans
11 and the direct payment to the physicians by the service plans,
12 and the responsibility that the physicians carry to the service
13 plans, we feel that this principle should be maintained.

14 DR. BUTT: This is again a private contract
15 between you and the doctors?

16 DR. LOCKHART: Yes.

17 DR. BUTT: And the responsibility of the
18 municipalities, you feel that they are obligated to carry this,
19 and that they must pay the premiums at that level.

20 Is this what you are trying to say?

21 DR. LOCKHART: If the Bill as written, is
22 passed, then we feel that for those people, if for instance
23 the Provincial Government is going to accept the responsibility,
24 as they suggest, to one level, and if certain people -- and
25 these are delineated -- are they the responsibility of the

DR. HUNT: Then the system of protection and

service carriers -- I don't want to get into all the details

of it, but do you feel this should be just with regard to

service plans, and not with regard to other plans?

It's again page 43, but I am just reading off

the recommendations to facilitate the matter.

MR. LOCKHART: Yes, we feel that the service

plans, having been doctor-sponsored plans developed by the

doctors, that this particular philosophy and the other features

of the profession, being the development of the service plans

and the direct payment to the physicians by the service plans,

and the responsibility that the physicians carry to the service

plans, we feel that this philosophy should be maintained.

DR. HUNT: This is again a private contract

between you and the doctor?

MR. LOCKHART: Yes.

DR. HUNT: And the responsibility of the

municipalities, you feel that they are obligated to carry this

and that they must pay the premiums at that level.

Is this what you are trying to say?

MR. LOCKHART: If the Bill as written is

passed, then we feel that for those people, if for instance

the Provincial Government is going to accept the responsibility



1 municipality? Then the municipality should accept that
2 responsibility, and we feel that probably the easiest way to
3 accept that responsibility would be to purchase coverage on
4 the same way that we are interested in the implementation of
5 the Act, that the Provincial Government will purchase coverage
6 for those people they are responsible for.

7 DR. BUTT: You are referring then not just to
8 Schedule C?

9 DR. LOCKHART: That's right.

10 DR. BUTT: You are referring to those who
11 aren't Schedule C, but might become a municipal responsibility
12 by virtue of their lack of financing at that particular moment.

13 Is this the group you are talking about?

14 DR. LOCKHART: Yes.

15 DR. BUTT: You feel that this should be
16 insurance bought, and the premiums paid by the municipality?

17 DR. LOCKHART: Yes.

18 MR. WHITNEY: Does that exclude Schedule C?

19 DR. BUTT: That excludes Schedule C.

20 Schedule C shall remain at whatever way, but this has to with
21 those at that particular moment.

22 THE CHAIRMAN: Wouldn't these be people, for
23 instance, who might be temporarily out of work? Would they
24 probably be included in that?

25 DR. LOCKHART: Some of these are, yes.

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 2 responsibility, and we feel that probably the easiest way to
 3 accept that responsibility would be to purchase coverage on
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 5 the Act, that the Provincial Government will purchase coverage
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 11 by virtue of their lack of financing at that particular moment.
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16 MR. WATSON: Does that exclude Schedule C?

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18 Schedule C shall remain at whatever way, but this has to with
 19 those at that particular moment.

20 DR. LOCKHART: Wouldn't these be people, for

21 instance, who might be temporarily out of work? Would they

22 probably be included in that?

23 DR. LOCKHART: Some of these are, yes.



1 THE CHAIRMAN: Well, how would the municipality
2 buy insurance for them on a temporary situation like that,
3 assuming that when they go back to work, why, they might be
4 insured under a group plan..

5 Would it be possible for the municipality
6 to buy group coverage without naming the individual?

7 DR. LOCKHART: It might be possible to do
8 that, but it would be much easier if the individual had a
9 standard plan for the municipality to carry on the payments
10 of the standard plan during this temporary period of responsib-
11 ility of the municipality.

12 In the other way, the individual could be
13 transferred into a municipal group, and his payments continue.

14 MR. CASWELL: This would suggest, as I
15 understand now, the municipality is responsible for so-called
16 welfare cases. This would suggest that as soon as a man is
17 out of work for the municipality to accept that responsibility
18 he becomes a welfare case. He might have been earning \$175.00
19 a week, and he's out of work for sickness.

20 Would you suggest that he is a welfare case
21 because he is out of work for six weeks, and the municipality
22 should pay for his coverage?

23
24
25

THE CHAIRMAN: Well, how would the municipality

pay insurance for them on a temporary situation like that,

Would it be possible for the municipality

MR. HICKMAN: It might be possible to do

that, but it would be most certain if the individual had a

standard plan for the municipality to carry on the payments

of the standard plan during this temporary period of responsibility

ity of the municipality

In the other way, the individual could be

transferred into a medical group, and his payments continue.

MR. CHAIRMAN: This would suggest, as I

understand now, the municipality as responsible for so-called

welfare cases. This would suggest that as soon as a man is

out of work for the municipality he accepts that responsibility

he becomes a welfare case. He might have been earning \$15.00

a week, and he's out of work for six weeks.

Would you suggest that he is a welfare case

because he is out of work for six weeks, and the municipality

should pay for the coverage?



1 DR. LOCKHART: Not necessarily. I think the
2 provisions are already there and already existing in the
3 municipalities, which determines when this individual becomes
4 a welfare case.

5 MR. CASWELL: That, I agree with. But I
6 understood from you, perhaps incorrectly, that in order for
7 him to carry on his insurance, once he goes out of this group
8 because he was laid off and was out of work, that he could
9 carry it through the municipality?

10 DR. LOCKHART: This is one way which it could
11 be done for those people who are the responsibility of that
12 municipality. On the other hand, in our contracts the
13 individual, if he leaves a group, is allowed portability and
14 can carry that contract on himself.

15 MR. CASWELL: I appreciate that.

16 DR. LOCKHART: This would only be those
17 people for whom the municipality has a responsibility.

18 DR. BUTT: It would be only those that they
19 would pay for anyway?

20 DR. LOCKHART: That is correct.

21 DR. BUTT: I do not think it is any more than
22 that that they are referring to. Now "carriers' limited when
23 the resident leaves the Province..." Now, just what do you
24 mean by this. Do you feel that when the person leaves the
25 Province the carrier has no responsibility? I believe your



1 contract says "world-wide coverage".

2 DR. LOCKHART: Our feeling is that where a
3 resident changes his residency from the province to elsewhere,
4 that he should be only covered for three months. On the other
5 hand, where he is only temporarily -- on an extended vacation,
6 and he has not changed his residency...

7 DR. BUTT: Legally domiciled, in the term that
8 the Federal Government uses; is this what you are talking
9 about? How are we going to define this? There are certain
10 definitions for an election, certain ones for immigration;
11 which one are you going to take? I am not disagreeing with
12 you. This is just for clarification.

13 DR. LOCKHART: This is a detail that would
14 have to be delineated. We feel that when the individual is
15 just away on vacation, his policy should carry on if he is
16 temporarily away.

17 DR. BUTT: Six months, for instance?

18 DR. LOCKHART: I do not think there should
19 be a time limit. As long as he maintains his residence in the
20 Province of Ontario, then he should be allowed to have this
21 coverage; but if he moves away and he has changed his domicile,
22 then three months should be the termination.

23 THE CHAIRMAN: Do you have a clause like this
24 in your own contracts?

25 DR. STIVER: We have a residency clause, yes.

THE CHAIRMAN: Our feeling is that where a
resident changes his residence from the province to elsewhere,
that he should be only covered for three months. On the other
hand, where he is only temporarily -- on an extended vacation,
and he has not changed his residency...

MR. BROWN: Legally domiciled in the term that
the Federal Government uses; is this what you are talking
about? How are we going to define that? There are certain
definitions for an election, certain ones for immigration;
which one are you going to take? I am not disagreeing with
you. This is just for classification.

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have to be delineated. We feel that when the individual is
just away on vacation, his policy would carry on if he is
temporarily away.

MR. BROWN: Six months, for instance?

MR. LOCKHART: As long as he maintains his residence in the
Province of Ontario, then he should be allowed to have this
coverage; but if he moves away and he has changed his domicile,
then three months should be the termination.

THE CHAIRMAN: Do you have a clause like this

MR. BROWN: We have a residency clause, yes.



1 But we administer it very liberally. We do not have much
2 trouble with it because a subscriber generally comes right out
3 and tells us what he is going to do.

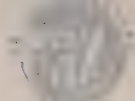
4 THE CHAIRMAN: You do not put any limitation
5 in your contract?

6 DR. STIVER: No. Now, if he says "I am going
7 to Florida for four months", and at the end of eight months
8 he is still there, we would write him a letter and ask him if
9 his plans have changed, and if he comes back and says "Yes,
10 it looks as though I am going to stay here for two or three
11 years", then we suggest that he transfer to one of the Blue
12 Shield Plans in Florida.

13 That is the way it works in P.S.I. We see
14 no reason why it couldn't work that way. It is an administrative
15 chore to watch those people.

16 DR. BUTT: It is just a matter of getting
17 clear what you have in mind so that we can recommend it.

18 DR. STIVER: I think the reason that the
19 President didn't want to tie it down is that we have cases in
20 which employees are loaned, under the Colombo Plan or under
21 the United Nations, from Ontario, from some of our groups and
22 they may be in Iraq for two or three years, say; but, yet, they
23 still have a residence, to all intents and purposes. I suppose
24 they rent their house. We consider they have a residence in
25 Ontario. They are paid here and everything else. We have said



1 But we administer it very liberally. We do not have much

2 trouble with it because a subscriber generally comes right out

3 and tells us what he is going to do.

4 THE CHAIRMAN. You do not put any limitation

5 in your contracts?

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7 to Florida for four months", and at the end of eight months

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9 his plans have changed, and if he comes back and says "Yes,

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16 MR. STANTON. It is just a matter of getting

17 clear what you have in mind so that we can recommend it.

18 MR. STANTON. I think the reason that the

19 President didn't want to tie it down is that we have cases in

20 which employees are bound, under the Colorado Plan or under

21 the United National, that transfer, from some of our groups and

22 they may be in here for two or three years, say; but, yet, they

23 still have a residence, so all interests and purposes. I suppose

24 they need their homes. We consider they have a residence in

25 They are paid here and everything else. We have said



1 "Yes, you can continue with your P.S.I." But these are
2 individual cases and I think the Board deals with them on the
3 merits of the individual case.

4 We may be too generous, is what
5 you are thinking?

6 DR. BUTT: No. I want to clarify exactly
7 what you have in mind. I am just taking the recommendations
8 and trying to pin them down exactly: "A resident who purchases
9 a standard medical services insurance contract shall include
10 in his agreement as eligible dependents..." Again, I am just
11 taking the recommendations. On page 51 is where you refer
12 to it in detail. What is the obligation you feel that they
13 have to enrol their dependents?

14 DR. LOCKHART: Again, we feel, as written,
15 that a resident should, if he is going to purchase standard
16 medical insurance, should cover in his agreement his spouse and
17 all his dependents up to the age of 19.

18 DR. BUTT: This is his own obligation?

19 DR. LOCKHART: Yes, his own obligation.

20 DR. BUTT: And that he can cover himself and
21 that alone?

22 DR. LOCKHART: That is right.

23 DR. BUTT: Fine.

24 MR. MAJOR: May I ask a question on residency
25 for one point of clarification? I think it should be brought

"Yes, you can compare with your F.B.I." But these are individual cases and I think the Board deals with them on the merits of the individual case.

We may be too generous, is what

You are thinking?

DR. HUNT: No. I want to clarify exactly

what you have in mind. I am just backing the recommendation and trying to pin them down exactly: "A resident who purchases

a standard medical services insurance contract shall include in his agreement an eligible dependent..." Again, I am just

looking the recommendation. On page 51 is where you refer to it in detail. What is the obligation you feel that they

have to enter their dependent?

DR. LOCKHART: Again, we feel, as written,

that a resident should, if he is going to purchase standard medical insurance, should cover in his agreement his spouse and all his dependents up to the age of 19.

DR. HUNT: Does he have own obligation?

DR. LOCKHART: Yes, his own obligation.

DR. HUNT: And what he can cover himself and

that alone?

DR. LOCKHART: That is right.

DR. HUNT: Now I ask a question on residency



1 out that in North America, including Hawaii and some of the
2 West Indies, there is now in practice a method whereby people
3 are transferred from one pre-paid insurance plan to another on
4 a three month basis. This is now a fait accompli and it works
5 very well throughout the North American continent. So that
6 what has been suggested in this brief is a practical suggestion
7 that is now in operation.

8 DR. BUTT: I won't pursue that one any
9 further.

10 Then on page 62, again, your last recommenda-
11 tion: (Reads). The first question is what do you feel about
12 pooling of those over 65?

13 DR. LOCKHART: Mr. Chairman, we have had some
14 look at pooling without knowing too many of the details and I
15 think we have agreed that as long as the arrangement of pooling
16 does not work a hardship or alter our contracts, from the point
17 of view of our subscribers, that with certain possible modifi-
18 cations we approve of pooling in this particular contract.
19 After all, P.S.I. is built upon the principle of pooling within
20 ourselves. As far as the detail of the question regarding the
21 other statement, I would like to have Mr. Bond answer that.

22 DR. BUTT: The second question would be :
23 How would you identify those under 65 whom you feel -- I
24 presume you can use the word high-risk, from the insurance
25 standpoint?



out that in North America, including Hawaii and some of the
West Indies, there is now in practice a method whereby people
are transferred from one pre-paid insurance plan to another on
a three-month basis. This is now a fait accompli and it works
very well throughout the North American continent. So that
what has been suggested in this brief is a practical suggestion
that is now in operation.

DR. BOND: I would pursue that one any

Then on page 62 again, your last recommenda-
tion: (Reads) The first question is what is your feel about
pooling of those over 65?

DR. BOND: Mr. Chairman, we have had some
discussion of this question and we have agreed that as long as the arrangement of pooling
does not work a hardship on either our contractors, from the point
of view of our subscribers, and with certain possible modifica-
tions we approve of pooling in this particular contract.

ourselves. As far as the detail of the question regarding the
other statement, I would like to have Mr. Bond answer that
DR. BOND: The second question would be:



1 MR. BOND: Yes. This is the problem that could
2 be created for the community-rated plans in which we could not
3 identify the individual that would be in this high-cost cate-
4 gory of the under 65. Because of this, we could not enter into
5 a pool with the under 65's. As we see the set-up, it would
6 appear that the high-cost individuals would gravitate to
7 P.S.I., purely because of experience-rating versus community
8 rating, that we would then have a very large disproportionate
9 share of those persons and it is our opinion that there should
10 be some method worked out whereby these excess losses on the
11 under 65's in the high-risk category, that P.S.I. or any
12 community-rated plan would receive the credit for this extra
13 cost.

14 Now, we have not yet been able to come up
15 with all the details of just how you would arrive at this.

16 In general, I think we can say that you would
17 have to take the indemnity experience-rated plans costs on
18 the under 65's, which they have retained, not pooled, and
19 compare this against the under 65's that they have pooled and,
20 through mathematical formulae, develop what ratio of those
21 persons it would be assumed that a community-rated plan would
22 have.

23 This would require a considerable amount of
24 consideration to arrive at this. But we do feel very strongly
25 that there should be some relief; otherwise, the community-



1 rated plans would be picking up a very large share of that
2 very high cost, which must be passed back to all the persons
3 enrolled in its business.

4 DR. BUTT: I understand what you have said.
5 Now, what I would like, for a little more clarification, is:
6 You say there would be a percentage. Would you say that you
7 have a higher percentage? In other words, I suppose you
8 haven't got the answers in detail but I would be very interested
9 to know exactly what you have in mind. Perhaps you can supple-
10 ment this, if you feel so inclined.

11 MR. BOND: Yes.

12 DR. BUTT: I do not think it is elaborated
13 sufficiently here for me to understand it. But I think we
14 would be very interested in the details.

15 MR. BOND: This is an area that we feel
16 would require quite a lengthy explanation.

17 DR. BUTT: You can probably send us this?

18 MR. BOND: As time goes on, we can certainly
19 provide information of this nature.

20 DR. BUTT: Fine. Thank you.

21 DR. GALLOWAY: Do I take it then that you
22 would be willing to enter into a pool if such an arrangement
23 could be developed, or that you wish to just get credit for
24 what the pool might be?

25 DR. BUTT: They haven't given an answer and

DR. BAKER: They haven't given an answer and

what the pool might be

could be developed, or that you wish to just get credit for
would be willing to enter into a pool if such an arrangement

DR. GILBERT: Do I take it that that you

DR. BAKER: Yes, thank you.

provide information of this nature.

DR. BAKER: As time goes on, we can certainly

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DR. BAKER: There is no need for us to

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DR. BAKER: I understand what you have said.

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very high cost, which must be passed back to all the persons



1 they say they haven't got the actuarial figures.

2 MR. WHITNEY: You do not have the age
3 distribution in the community plan?

4 DR. BUTT: They have the age and they are
5 willing to pool over the 65. The under 65 provides high-risk
6 in certain types of rather serious illnesses and I asked them
7 how they could identify at the moment and they say they can't.
8 What they say they were thinking of doing was take the
9 percentage that the insurance companies have as high risks.

10 MR. WHITNEY: Thank you, Dr. Butt.

11 DR. BUTT: I believe this is correct?

12 MR. BOND: Yes.

13 MR. NAYLOR: Are you indicating that you
14 might participate in the pooling for under age 65 risks if
15 such an arrangement could be worked out?

16 DR. LOCKHART: We are suggesting that, yes.

17 DR. GALLOWAY: This is my question.

18 DR. BUTT: I am sorry.

19 DR. GALLOWAY: That is quite all right.

20 DR. BUTT: Now, there is another thing I was
21 going to ask you about. You suggest somewhere that there be
22 one open enrolment period. Is this correct -- just one for
23 the whole thing?

24 DR. LOCKHART: Yes.

25 DR. BUTT: How do you feel we can get everybody

1 they say they haven't got the actuarial figures.

2 MR. WHITNEY: You do not have the age

3 DR. HALL: They have the age and they are

4 willing to pool over the 65. The under 65 provides high-risk

5 in certain types of rather serious illnesses and I asked them

6 how they could identify at the moment and they say they can't.

7 What they say they were thinking of doing was take the

8 percentage that the insurance companies have as high risks.

9 MR. WHITNEY: Thank you, Dr. Hall.

10 MR. BULL: I believe this is correct

11 MR. HALL: Are you indicating that you

12 might participate in the pooling for under age 65 while it

13 such an arrangement could be worked out.

14 DR. HALL: We are suggesting that, yes.

15 MR. GARDNER: This is my question.

16 MR. BULL: I am sorry.

17 MR. GARDNER: That is quite all right.

18 MR. HALL: Now, there is another thing I was

19 going to ask you about. You suggest somewhere that there be

20 one open enrollment period. Is this correct -- just one for

21 MR. BULL: How do you feel we can get everybody



1 covered, knowing the usual individual's lack of, shall I say
2 they are unable to voluntarily accept all these plans
3 immediately and I think probably would be more than one. I
4 think it is in the interests of the coverage for the carriers
5 to have everybody covered eventually.

6 DR. LOCKHART: We looked at the terms of the
7 Bill and used an intensive open period at the beginning and
8 there is provision that anyone can join at a later date, maybe
9 with a deterrent or waiting period. So, we did not feel that
10 probably an additional open period was necessary, that anyone
11 could join at any time anyway.

12 DR. BUTT: With the deterrent?

13 DR. LOCKHART: Yes.

14 DR. BUTT: You feel that there should be a
15 deterrent fee, though, if you do not join at the beginning?

16 DR. LOCKHART: A deterrent fee or a waiting
17 period when benefits are not available for three months after
18 joining, or some such technical detail.

19 DR. BUTT: It is either a financial outlay or
20 a time prescription?

21 DR. LOCKHART: That is correct.

22 DR. BUTT: The Bill provides for one or the
23 other?

24 DR. LOCKHART: Yes.

25 DR. BUTT: What about subsequent open

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probably an additional open period was necessary, that anyone
could join at any time anyway.

DR. WHITE: With the deterrent?

DR. WHITE: You feel that there would be a

deterrent fee, enough, if you do not join at the beginning?

DR. LOCKHART: A deterrent fee or a waiting

period when benefits are not available for three months after

joining, or some such technical detail.

DR. WHITE: It is either a financial cutoff or

a time preemption?

DR. LOCKHART: That is correct.

DR. WHITE: The Bill provides for one or the

DR. WHITE: What about subsequent open



1 enrolment in a year's time, or two years time? There is a
2 whole new group of people who have now come from age 19 to
3 21 where they would be on their own.

4 DR. LOCKHART: No. The provision in the Act,
5 as I understand it, for this group of people as they reach the
6 age of 19, they can automatically transfer.

7 DR. BUTT: Yes. They can automatically.
8 But they have also set up a new way of life, and so on. In
9 other words, they are probably independent in their own
10 thinking. I am just trying to clarify whether you do not feel
11 there should be certain open enrolments again?

12 DR. LOCKHART: I think the provision in the
13 Act is that P.S.I. can determine open periods if required.

14 DR. BUTT: I am just asking for your opinion.

15 THE CHAIRMAN: May I follow that up? I
16 understand that you do not think that is necessary and is the
17 only reason that you do not think it is necessary because
18 there is this provision in the draft now, whereby they may
19 come in as they wish? Have you any other objection as to
20 the group declaring another open period -- Medical Carriers?

21 DR. LOCKHART: I would say no.

22 THE CHAIRMAN: Thank you.

23 DR. BUTT: There is only one other thing.
24 This 70% of the maximum premium -- is this what you feel
25 should be the subsidy for the marginal income group, or is

enrollment in a year's time, or two years time? There is a whole new group of people who have now come from age 12 to 21 where they would be on their own.

DR. LOCKHART: No. The provision in the Act,

as I understand it, for this group of people as they reach the

HUNT: Yes. They can automatically.

But they have also set up a new way of life, and so on. In

other words, they are probably independent in their own

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only reason that you do not think it is necessary because

there is this provision in the draft now, whereby they may

come in as they wish? Have you any other objection as to

the group declaring another open period -- Medical Committee?

DR. LOCKHART: I would say no.

THE CHAIRMAN: Thank you.

DR. HUNT: There is only one other thing.



1 it 70% of the community-rated premium? If so, why?

2 DR. LOCKHART: I think we have said 70% of
3 the maximum premium.

4 MR. BOND: Yes. We feel quite definitely 70%
5 of the maximum premium, if you talk of 70% of the community-
6 rated.

7 DR. BUTT: The community-rated premium is
8 your term.

9 MR. BOND: First of all there is the community-
10 rated premium. Secondly, this is just tying the subsidy to the
11 rate set by an individual carrier, whereby we feel that it
12 should be, if tied to anything, to a maximum rate set by all
13 carriers.

14 DR. BUTT: More universal?

15 MR. BOND: Yes.

16 DR. BUTT: The maximum premium certainly
17 isn't the one that you have in your policy. Even if it is
18 a community-rated, is it not possible that somebody could
19 be selling a policy less than 70% if it is a fixed dollar
20 coverage? In other words, you can really buy your policy and
21 pocket the difference?

22 DR. LOCKHART: It is theoretically possible
23 and I think we would agree that if this occasion did come
24 that it should be 70% or not more than the premium.

25 DR. BUTT: Fine, thank you very much. Those

1 if 10% of the community-rated premium. If so, why?

MR. LOCKART: I think we have said 10% of

3 the maximum premium.

MR. HONOR: Yes. We feel quite definitely 10%

5 of the maximum premium, in your talk of 10% of the community-

your term.

MR. HONOR: Part of all there is the community-

10 rated premium. Secondly, there is just tying the subsidy to the

11 rate set by an individual company, whereby we feel that it

12 should be, it tried to argue, as a maximum rate set by all

14 MR. HONOR: Now, universal?

16 MR. HONOR: The maximum premium certainly

17 isn't the one that you have in your policy. Even if it is

18 a community-rated, is it not possible that somebody could

19 be selling a policy less than 10% if it is a fixed dollar

20 coverage? In other words, you can really buy your policy and

21 pocket the difference?

22 MR. LOCKART: It is theoretically possible

23 and I think we would agree that if this occasion did come



1 are all my questions.

2 DR. GALLOWAY: There must have been some
3 considerable thinking go into this 70%. Can you give us the
4 background of how you elected 70%?

5 MR. BOND: Basically, it was a matter of
6 trying to select a figure which we felt would be reasonable,
7 something which would be more than, say, half, in this category
8 of their premium. 70%, we felt, from looking at various
9 costs in different age groups, and so on, would be a reasonable
10 sum. The balance remaining would not create a hardship to that
11 individual to pick up this balance. This could be 65%; it
12 could be 80%. A lot would depend on the maximum premium. We
13 felt 70% was a reasonable figure. There were no great mathem-
14 atical calculations.

15 MR. CASWELL: Your experience has, no doubt,
16 suggested to you the problems that some individuals have of
17 paying their insurance. You are suggesting that 70% of the
18 premium be paid. Are you suggesting at what level of the
19 income group level this be applied? I notice in your brief
20 somewhere you are suggesting \$7,000.00 income for an individual
21 and \$10,000.00 for a family. Are you suggesting that in this
22 everyone below this income receive 70%?

23 DR. LOCKHART: No. This is not the case.
24 That is a different item. The seven and ten are items that we
25 have had in our contracts for several years. That allows the

are all my questions.

DR. GALLAGHER: There must have been some considerable thinking to do this. Can you give us the background of how you selected 70%?

MR. BOND: Basically, it was a matter of trying to select a figure which we felt would be reasonable, something which would be more than, say, half, in this category of their premium. 70%, we felt, from looking at various costs in different age groups, and so on, would be a reasonable sum. The balance remaining would not create a hardship to that individual to pick up this balance. This could be 65%, could be 80%. A lot would depend on the maximum premium. We felt 70% was a reasonable figure. There were no great mathematical calculations.

MR. GASTON: Your experience was, no doubt, suggested to you the problems that some individuals have of paying their insurance. You are suggesting that 70% of the premium be paid. Are you suggesting at what level of the income group level that be applied? I notice in your brief somewhere you are suggesting \$7,000.00 income for an individual and \$10,000.00 for a family. Are you suggesting that in this everyone below this income receive 70%?

DR. FORTNAB: No. This is not the case. That is a different item. The seven and ten are items that we have had in our contracts for several years. That allows the



1 doctor to charge over and above the allotment of P.S.I. for
2 individuals earning over \$7,000.00, or a family income of
3 over \$10,000.00 and this is entirely separate from the
4 premium subsidy of the partially subsidized group. This is
5 based on the taxable income. On page 47 we have outlined
6 recommendations which cover this area and that is that a
7 subsidy be provided to those person whose personal exemptions
8 are equal to or greater than their income. This, would be,
9 gross income.

10 MR. CASWELL: I see.

11 MR. COULTER: Mr. Chairman, I would like to
12 follow that up a little closer. On that particular point,
13 supposing you over estimate my ability to pay then can you
14 collect anything above the C.M.A. schedule of rates, supposing
15 I refuse to pay this over billing because you have over estima-
16 ted my ability to pay, that is \$10,000.00 income.

17 DR. LOCKHART: This is probably a theoretical
18 question and I think it would be solved quite easily between
19 the patient and the doctor purely and simply explaining every-
20 thing to the doctor. The doctor wouldn't charge over and
21 above the ultimate of P.S.I. if the income was less.

22 MR. COULTER: I think a precedent has already
23 been set, has this not happened before, where a person has been
24 over billed without having the ability to actually pay it.

25 DR. STIVER: Yes, that has happened, Mr.

individuals earning over \$1,000.00, or a family income of over \$10,000.00 and this is entirely separate from the premium subsidy of the partially subsidized group. This is based on the taxable income. On page 47 we have outlined recommendations which cover this area and that is that a subsidy be provided to those persons whose personal exemptions are equal to or greater than their income. This, would be, gross income.

MR. GOSWAMI: I see.

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MR. GOSWAMI: I think a precedent has already been set, has this not happened before, where a person has been over billed without having the ability to actually pay it.



1 Chairman, on occasion: Someone has appealed to us and we
2 in turn write the doctor and sometimes we have given him a
3 copy of the subscriber's letter or paraphrase it and ask the
4 doctor to check again and talk to the subscriber. I can't
5 think of an instance on the spur of the moment on which it
6 hasn't been, under those conditions, settled to the satisfaction
7 of all three parties. It is my view that the doctor can both
8 over estimate and under estimate his patient's income.

9 MR. COULTER: That is the thing I am wondering
10 about. Should the doctor ever be in the business actually of
11 estimating my ability to pay.

12 DR. STIVER: Well, Mr. Chairman, it is the
13 policy of organized medicine to recommend that the members of
14 the medical profession talk quite openly and discuss openly
15 their fees, and it just follows from that. It certainly hasn't
16 been a problem in P.S.I.

17 MR. COULTER: If the case arose what recourse
18 has the subscriber to having this clarified if he and the
19 doctor can't agree.

20 DR. STIVER: Mr. Chairman, there was a case
21 crossed my desk last week, and we simply asked the participating
22 physician to make a refund. We have confirmation that he will
23 do that. He over estimated or for some reason in his office
24 he thought in this particular patient there was good reason
25 for him to extra bill. The subsequent correspondence between

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MR. COLEMAN: In the case where what response has the subscriber to having this clarified it he and the doctor can't agree.

DR. SUTHER: Mr. Chairman, there was a case crossed my desk last week, and we simply asked the participation physician to make a referral. We have confirmation that he will do that. He over estimated on for some reason in his office he thought in this particular patient there was good reason for him to extra bill. The subsequent correspondence between



1 the subscriber and his employer and P.S.I. -- we were able to
2 point out to this physician we thought in this case he was in
3 the wrong and the correct thing to do would be to make a
4 refund and I hope that this is going to be done within the
5 next few days.

6 THE CHAIRMAN: Will employers release that
7 information to you, the wages paid to the employee?

8 DR. STIVER: We have never been placed in
9 the position of asking an employer. We ask the employer to
10 have the patient familiar and surely the patient must know
11 what he gets. I can't recall a case in which we have asked
12 the employer.

13 THE CHAIRMAN: Your contract with the
14 individual physician requires him to set his income?

15 DR. STIVER: Not to us. We have taken the
16 attitude, Mr. Chairman, it must be income -- that is the
17 problem, and we know it is the problem between the medical
18 profession and the patient, between the individual physician
19 and the patient and errors are made because unless the patient
20 brings him his last income tax return the doctor must judge
21 by all sorts of factors as to the income bracket the patient
22 is in and errors do occur.

23 MR. CASWELL: Mr. Chairman is this a suggestion
24 the medical profession feels because a person's income is
25 above a certain level he should pay more money than the

the subscriber and his employer and P.S.I. -- we were able to point out to this physician we thought in this case he was in the wrong and the correct thing to do would be to make a refund and I hope that this is going to be done within the

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MR. CHAIRMAN: Mr. Chairman is this a suggestion



1 individual who receives less?

2 DR. STIVER: No, I don't think that is the
3 true inference, Mr. Caswell. I think in these cases the
4 medical profession, the individual physician feels that the
5 demands possibly, and this is an adjective we don't like, but
6 I think you will understand, are luxury care -- I think there is
7 always that factor. There is the demand for extra care or
8 very close care in which the physician in that particular case
9 feels that he is justified in an extra account. I think there
10 are two factors in all the cases I have seen and had to
11 administer. It is not just purely income. I don't think that
12 is a fair inference against the medical profession.

13 MR. CASWELL: I am quite concerned, and
14 perhaps I misinterpreted the information here in the brief
15 which I highly respect because of the respect P.S.I. is held
16 in. It seems to me unless I am wrong you are contradicting
17 yourself to the degree you emphasized the fact that you don't
18 believe the Act should have a standard medical plan, standard
19 in hospital plan and that the standard in hospital plan should
20 be deleted. I might say I thoroughly agree as an individual
21 with you. You go on to say over several years there could be
22 one large medical plan one which is an in hospital plan and one
23 which is a para medical plan which appeals to me greatly. Is
24 it because of your experience in having three plans that you feel
25 there should only be one.

individual who receives fees?

DR. KETTER: No, I don't think that is the

true inference, Mr. Casswell. I think in these cases the

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in hospital plan and that the standard in hospital plan should

be deleted. I might say I thoroughly agree as an individual

with you. You go on to say over several years there could be

there should only be one.



1 DR. LOCKHART: Dr. Stiver, please.

2 DR. STIVER: We realize, Mr. Chairman, you
3 may read in our submission a contradictory viewpoint. Our
4 Board brought out a limited plan eight or ten years ago because
5 at that time we thought, and of course opinions and decisions
6 may change, Mr. Caswell, but we thought possibly there was
7 more demand for it. There was a lot of consideration of how
8 P.S.I. got a limited plan. We didn't take it out of the blue.
9 I don't think it is necessary to go into it. Some practical
10 information might be of interest to you. Since that time
11 our enrolment in our limited plans has greatly gone down and
12 groups have changed over to the comprehensive care. All
13 things being equal we can visualize that our Brown plan could
14 disappear within the next three or five years if this trend
15 continues. Possibly it may be sooner. I think if we were
16 in the position where there were only just a few we would just
17 wipe it all out a certain date.

18 MR. CASWELL: Do I take it they are transferr-
19 ing from the medical plan to the extended health plan.

20 DR. STIVER: No, they are transferring to the
21 comprehensive plan, sir.

22 MR. CASWELL: Is your experience with para-
23 medical and in many submissions that have been made to us,
24 and frankly I think this is what is concerning us, the more
25 submissions we listen to the more we have come to realize that

MR. STIVERS: We realize, Mr. Chairman, you may read in our submission a contradictory viewpoint. Our Board brought out a limited plan eight or ten years ago because at that time we thought, and of course opinions and decisions may change, Mr. Caswell, but we thought possibly there was more demand for it. There was a lot of consideration of how P.S.I. got a limited plan. We didn't take it out of the blue. I don't think it is necessary to go into it. Some practical information might be of interest to you. Since that time our enrollment in our limited plans has greatly gone down and groups have changed over to the comprehensive care. All things being equal we can visualize that our Brown plan could disappear within the next three or five years if this trend continues. Possibly it may be sooner. I think if we were in the position where there were only just a few we would just wipe it all out a certain date.

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MR. STIVERS: No, they are transferring to the comprehensive plan, sir.

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1 just giving physicians' services alone doesn't seem to be
2 sufficient for the health of the nation. You para-medical plan
3 is a step in more inclusive or all inclusive services. What
4 has been your experience with that.

5 DR. LOCKHART: We have Mr. Williams who is
6 familiar with that.

7 MR. WILLIAMS: I didn't quite get the question.

8 MR. CASWELL: You have what you call a
9 para-medical plan. Has your experience with that been good
10 enough that you would suggest or recommend this might be a
11 pattern for Bill 163 to follow?

12 MR. WILLIAMS: I said, first of all, I
13 don't believe, Mr. Caswell, it is our most extensive plan. Our
14 blue plan that is described in here, our blue plan covers
15 medical care and is the most extensive. Our para-medical
16 plan covers the services the doctor needed to take care of
17 these patients. Our experience with the plan has been very
18 good.

19 MR. CASWELL: You are suggesting on the
20 doctors order there would be nursing services, prescribed
21 drugs, medicines, ambulance services, physio-therapy,
22 appliances -- this is certainly getting considerably beyond
23 what Bill 163 has now. This is certainly along the line of
24 what many of the submissions have been made to us said, that
25 people need more than just what Bill 163 is giving them. That

need more than just Bill 103 is giving them. That

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1 is why I am wondering if you with your para-medical plan or
2 your blue plan, if experience has been good enough that you
3 would recommend that that should be included in Bill 163, a
4 more comprehensive and more intensive service than Bill 163
5 is now offering?

6 THE CHAIRMAN: Are your comparative rates for
7 these plans in the brief?

8 MR. WILLIAMS: Yes.

9 MR. WHITNEY: The services under your para-
10 medical plan are services only ordered by the doctor, are they
11 not?

12 MR. WILLIAMS: Yes.

13 MR. WHITNEY: There are no free services under
14 them?

15 DR. STIVER: There is the point of control.

16 MR. WHITNEY: Your para-medical services must
17 be prescribed and ordered by a physician or surgeon.

18 DR. STIVER: Yes.

19 MR. CASWELL: It is a step forward from Bill
20 163.

21 MR. WHITNEY: You are quite right.

22 MR. LOCKHART: Could I clarify one point. We
23 are making no recommendations re Bill 163 as far as para-medical
24 services are concerned. We have included this in the first
25 part of our brief which is the explanatory section purely and

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of our brief which is the explanatory section purely and



1 simply explaining what we now have. We are making no implica-
2 tions regarding the implimentation of para-medical services.

3 MR. CASWELL: What I was trying to arrive at,
4 Doctor, we know the need is there. The problem devolves how
5 extensive should this be, can we afford to include these
6 services and if we can should we not do so. With the experience
7 P.S.I. has you have a pretty good idea whether this is a
8 costly service, a service that is very costly and could it be
9 included or should it be included. That is what we are trying
10 to get some information on from the experience that P.S.I. has
11 had. Could you say it isn't unreasonable to include it in
12 Bill 163?

13 DR. BUTT: Perhaps I could clarify this. It is
14 on an indemnity basis and kept separate from your so-called
15 blue or comprehensive plan. Perhaps this would clarify exactly
16 what is meant. The other plans that have been proposed are not
17 on an indemnity term at all. It is total coverage. Perhaps
18 you could explain this in detail.

19 MR. WILLIAMS: Mr. Butt, could I have your
20 question again. I heard it but I didn't quite follow it.

21 DR. BUTT: Extended health benefits are not
22 the same as your Blue Cross or your blue plan.

23 MR. WILLIAMS: No, that is right.

24 DR. BUTT: In the way it is operated. I
25 think if you could give details that would help us.

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Doctor, was the need is there. The problem develops how extensive should and be, can we afford to include these services and if we can should we not do so. With the experience P.S.I. has you have a pretty good idea whether this is a costly service, a service that is very costly and could it be included or should it be included. That is what we are trying to get some information on from the experience that P.S.I. has had. Would you say it isn't unreasonable to include it in

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DR. BRYCE: Perhaps I could clarify this. It is on an indemnity basis and not separate from your so-called side or comprehensive plan. Perhaps this would clarify exactly what is meant. The other plans that have been proposed are not on an indemnity form as such. It is total coverage. Perhaps you could explain this in detail.

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1 MR. WILLIAMS: Our blue plan is designed to
2 cover the services of physicians only and as this plan
3 developed we realized there were other things where it was
4 possible to have it covered by premium of this type as medicare
5 has here, some of these things were drugs and dressings and
6 medicine and plaster casts and so on. That is how we developed
7 our extended health benefit program. As Dr. Lockhart pointed
8 out we are not recommending it to the Committee because it is
9 now outside of the Act as we see it.

10 MR. CASWELL: It is not outside of the Act.
11 It is up to this Committee to recommend to the Government what
12 ought to be in the Act. That is why we were appointed. I
13 don't think anyone should have the impression this Act has
14 been handed to us on a platter and has to be accepted. If
15 that were the case we ought to not be here.

16 MR. WILLIAMS: There is one other point I
17 wanted to make here: Our blue plan or brown plan, they are
18 total coverage. We have no deductions. Our extended health
19 benefits and this service plan are extended health benefit
20 plans as compared with indemnity plans and have \$50.00
21 deductible. There is a definite difference in the operation
22 of these two programs.

23 MR. CASWELL: I can quite appreciate that
24 but even so it has been economically sound for you to operate
25 on those terms, I assume, as it has been growing in popularity.

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1 MR. WILLIAMS: Yes.

2 MR. CASWELL: I notice that you suggest it
3 has been brought about largely because of demand from the
4 public.

5 MR. WILLIAMS: I don't think anyone in the
6 business would deny this type of program has a great deal of
7 popularity over the last five, six, seven years.

8 MR. CASWELL: Dr. Lockhart, you have suggested
9 in here and I think rightly so that to date the para-medical
10 members have been working pretty well with welfare cases and
11 the Government. This is covered in Schedule C. It seems to
12 me you are suggesting this should continue in this manner and
13 therefore be left out of Bill 163, that the contract should be
14 between the para-medical profession and the welfare plans and
15 Government and should not belong to Bill 163.

16 DR. LOCKHART: Yes.

17 MR. CASWELL: This would mean that the
18 Government shouldn't be buying this service from carriers in
19 general, it would be allocated to just one group; is that not
20 right?

21 DR. LOCKHART: We are suggesting since the
22 medical welfare have handled this for years and have done, I
23 think, an adequate job that they might be well advised and be
24 able to continue the proper coverage for these people. However
25 we do say that if this is not within the desires and intentions

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1 of the Government, we go on to say we would be prepared to
2 take a look at it and see if we couldn't assist Government in
3 providing coverage for these people.

4 MR. CASWELL: It would seem to me this is
5 perhaps among the high cost coverage items. I may be wrong.

6 DR. LOCKHART: I wouldn't be able to answer
7 that.

8 THE CHAIRMAN: Not necessarily. I don't see
9 any reason why it would be necessary.

10 MR. CASWELL: One other question: You have
11 made a recommendation to the Enquiry relative to the Board of
12 Directors of the Medical Carriers Incorporated. You have
13 seven persons, two representing the P.S.I., one Windsor
14 Medical, two the carriers, and one representing the carriers
15 in general. We have had several submissions made to us
16 suggesting that the subscriber ought to have representation
17 on the Medical Carriers Incorporated, that he had direct
18 interest, that he is the man that is buying medical coverage.
19 Does P.S.I. feel that this isn't necessary, that the subscribers'
20 opinions should not be voiced with the medical carriers?

21 DR. LOCKHART: On this level, yes. We feel
22 as we understand it this would be purely and simply be an
23 administrative body having to do with the operations of the
24 carriers, and not the proper place, probably, for consumer
25 representation.

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1 MR. CASWELL: It will be this body who will
2 review new rates which are going to be established and so on
3 before they are passed to the Superintendent of Insurance, and
4 perhaps, without some subscriber representation the Superin-
5 tendent of Insurance could get to be a rubber stamp, the
6 Medical Carriers would make certain representations and he
7 just accept them and there is no representation from anyone
8 else.

9 DR. LOCKHART: The Medical Carriers, the
10 rates would depend upon the benefits and if there is a place
11 for consumer representation it would be at the level, I
12 would think, where these various benefits are discussed and
13 arrived at rather than at the level of direct administration.

14 MR. CASWELL: I am not going to argue this
15 with you. I certainly got your opinion anyway and that is
16 what I wanted.

17 MR. MAJOR: Mr. Chairman, I don't think it
18 should be left there because we in this Enquiry have read
19 several briefs which do answer this question to some extent.
20 In other words I think what the P.S.I. delegation are saying
21 now is they are only interested in the technical aspects of
22 this Bill and they are not being presumptuous enough to get
23 into the policy of that Bill which they feel is outside their
24 field. We know on this Committee that the recommendations have
25 been and will be made that a policy body be set up. If this

MR. CASWELL: It will be this body who will

review new rates which are going to be established and so on before they are passed to the Superintendent of Insurance, and perhaps, without some subscriber representation the Superintendent of Insurance could get to be a rubber stamp, the Medical Carriers would make certain representations and he just accept them and there is no representation from anyone

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1 is so then this will be the place where consumer representation
2 would be and maybe the P.S.I. delegation doesn't feel it
3 should go that far and that we in the Enquiry should realize
4 from the statements we have had that it's possible, and that
5 is why they are sticking to that, that the Board of the M.C.I.
6 is a technical Committee, really a technical Committee to
7 operate this insurance, the multitude of carriers and that
8 some place up above this would be a policy Board or a policy
9 Committee on which would sit, probably, consumer represen-
10 tatives.

11 THE CHAIRMAN: They are not recommending
12 that. That is not included in your recommendations and it
13 is not suggested in the draft of the Act itself.

14 MR. MAJOR: That is true.

15 MR. CASWELL: That is all.

16 THE CHAIRMAN : Mr. Naylor.

17 MR. NAYLOR: Your recommendation that Schedule
18 B be deleted, in hospital and medical plans has been referred
19 to a couple of times already. I would like to ask a further
20 question about it. One of the reasons you give for this
21 recommendation was that this plan put the pressure on hospital
22 facilities. It would, of course, be possible to have a standard
23 plan which wouldn't be based on hospital implementation, for
24 example, they might have a deductible co-insurance. Would you
25 still feel the same way about that restrictive type of plan, in

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still feel the same way about that restrictive type of plan, in



1 other words do you feel that there should only be one plan,
2 a first dollar plan or do you think it would be helpful to have
3 an alternate plan at lower premiums?

4 DR. LOCKHART: Mr. Chairman, as far as we
5 are concerned in the operation of our service plan, we could
6 not work on our present way of doing business with a deductible
7 and co-insurance in our service principle.

8 However, we see no reasons why those carriers
9 whose operations are such that this could be built into their
10 plan couldn't provide the same benefits as the standard service
11 contract, that is the standard coverage with built-in deduct-
12 ibles or co-insurance.

13 MR. NAYLOR: Yes, I think that answers the
14 question. Actually it would be recognized that a service type
15 of plan such as yours should be required to issue a plan of
16 this kind. It would be just an optional alternative.

17 MR. WHITNEY: Mr. Naylor, shouldn't you ask --
18 that was a statement of conclusions to you, the answer. I
19 still don't understand why you couldn't have alternate plans.

20 DR. LOCKHART: In our service contract?

21 MR. WHITNEY: No. Why you couldn't still have
22 your regular P.S.I., and then if the Bill requires every carrier
23 to have it available, to have the standard contract available.

24 DR. GALLOWAY: They said they couldn't operate
25 with co-insurance---

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1 DR. LOCKHART: Under our type of business, in
2 handling the standard contract we would find it very difficult,
3 if not impossible, to work with a deductible and a co-insurance,
4 having the standard plan on our principle.

5 MR. WHITNEY: Why? That's what I wanted to
6 get at.

7 THE CHAIRMAN: I think that what Mr. Whitney
8 is looking for here is that when you say type of operation,
9 what do you mean by type?

10 MR. WHITNEY: What do you mean when you say
11 you would find it very difficult? Would you enlarge on that,
12 and tell us why you couldn't do so?

13 DR. STIVER: Well Mr. Chairman, we don't
14 see how that could be written into a participating physicians'
15 agreement on this service principle. I don't know how we
16 would handle the deductible, and the participating physicians'
17 agreement, in which we have deeply obligated ourselves to pay
18 directly to that participating physician.

19 MR. WHITNEY: I know there is difficulties
20 here. That's what I'm trying to find out.

21 DR. STIVER: Let's assume, Mr. Chairman, that
22 the deductible is \$25.00. Now, which doctor's account do
23 you take the \$25.00 off? If you arbitrarily said the first
24 account that comes into your office, that might be most
25 difficult, and very unfair to the subscriber and that doctor.

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1 If you were to say it will be the first doctor that sees any
2 individual in a certain illness, that administratively is very
3 difficult, because it may be only a part of the first doctor's
4 bill. The general physician sees the patient in the home for
5 \$5.00, and we can't get \$25.00 deductible off that, and the
6 very next bill is major surgery, at \$250.00.

7 Do I make my point, sir?

8 MR. WHITNEY: Yes, I think that's part of
9 the thinking. I don't think we have a solution though.

10 DR. STIVER: I don't see how we could handle
11 the patients on first dollar coverage paying participating
12 physicians and the deductible period.

13 MR. WHITNEY: In other words, if you stay
14 with the physician participating, other types of contracts
15 would be incompatible?

16 MR. NAYLOR: Yes, another recommendation you
17 make is that not only should recognition be given through your
18 pro-rated basis of payment to participating physicians, but
19 also that you should be permitted to pay the same percentage
20 of the schedule to non-participating physicians, where those
21 are used by your subscribers.

22 I have two questions about that. First, do
23 you feel that it would be possible to justify permitting one
24 carrier to pay on a basis lower than the full schedule to
25 physicians with whom they don't have an agreement, and not

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I have two questions about that. First, do



1 extend the same arrangements to other carriers?

2 DR. LOCKHART: I don't see how your -- I
3 think experience -- the only answer I can give you is our
4 experience of 15 years has made this a reasonable way of our
5 carrying on.

6 The one thing is that to the non-participating
7 physician we remunerate the patient, not the doctor. It's
8 only to the participating physician that we have the contract
9 where the physician does accept the responsibility of the
10 underwriting principles, accepting our payment as payment in
11 full, and the doctor accepts that responsibility that we make
12 this payment, and we feel it would undermine the whole
13 principle of the service concept if it were really, this
14 principle was removed, and we would have to pay the non-
15 participating physician more for the services than we paid
16 the physicians who are accepting the responsibility for
17 making the service principle work.

18 Therefore we have recommended that we should
19 not have to pay on behalf of the services rendered by a non-
20 participating physician to a subscriber any more than we would
21 pay to a participating physician.

22 MR. NAYLOR: There's another problem about
23 that too that I would like to ask you about.

24 The Government, presumably, would like this
25 plan to be a comprehensive one, particularly for the persons

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DR. LOCKHART: I don't see how you -- I



1 in the lower income groups, who need assistance in paying the
2 premiums. That is those who might be subsidized under this
3 arrangement.

4 Do you think that it would be consistent with
5 that idea that under some circumstances these persons would not
6 have their full bill paid, and if such a person went to a non-
7 participating physician, do you think that physician would
8 accept the lower base of payment in full, or have you any
9 thoughts on this problem?

10 DR. STIVER: Well Mr. Chairman, in our
11 experience we have, I suppose, thousands of families who
12 according to our records have received all their medical care
13 from non-participating physicians and seem to be perfectly
14 happy with the care they get, and with what the P.S.I. can
15 give them in reimbursement, which is the same amount as we
16 would pay participating physicians.

17 MR. NAYLOR: Well, do they not have to pay
18 the difference?

19 DR. STIVER: We don't know that. We look
20 upon the service of a non-participating physician as the
21 private practice of medicine.

22 We do know that some families, I presume
23 because they haven't got the ready cash, wait for our payment,
24 and whether they put it in their bank account and write a
25 personal cheque for the same amount, we don't know. I suppose

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1 it's reasonable to say that probably in some cases a non-
2 participating physician is taking our cheque only, but we
3 don't know that the subscriber hasn't handed another \$15.00
4 in cash, or his personal cheque, along with ours.

5 Strictly speaking, the day to day administra-
6 tion is really none of our business.

7 MR. NAYLOR: You point out in your brief that
8 the great majority of your claims are with participating
9 physicians, so is it true that if it were not considered
10 satisfactory to have this arrangement for non-participating
11 physicians, that the financial effect on you would not be too
12 serious?

13 DR. STIVER: I don't think our recommendations,
14 if I may answer that Mr. Chairman, they are nothing to do
15 with finances. It's the principle.

16 DR. BUTT: Would there be a great deal of
17 difference in saying that this was 10% pro-insurance, if the
18 whole thing was on an indemnity basis, with a co-insurance
19 factor?

20 DR. STIVER: We would not like to construe
21 our thinking on this.

22 DR. BUTT: You feel that this would be muddying
23 the waters even if it were technically the same thing? In
24 other words, the individual could or could not collect the
25 10% as a co-insurance for the doctor?



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DR. BUTT: Would there be a great deal of difference in saying that this was 100 per cent insurance, if the whole thing was on an indemnity basis, with a co-insurance factor?

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1 DR. STIVER: No, I wouldn't like that one.

2 DR. BUTT: You wouldn't like to have it
3 phrased that way?

4 DR. STIVER: No.

5 MR. MULROONEY: On page 44, at paragraph 108,
6 the brief states: "If some provision of this type is not
7 implemented permitting the "service carrier" to pay less than
8 the approved schedule regarding the services of non-participa-
9 ting physicians then the "service carrier" must re-assess its
10 position."

11 Would you like to amplify this statement, and
12 tell us what you mean by it?

13 MR. BOND: We mean by this, Mr. Chairman,
14 that if it was possible to carry out the service principle on
15 the basis that we now know it, that we would have to take a
16 long look at our approach to medical care, and determine
17 whether or not in the light of the Act and the standard plan,
18 whether we should, for instance, change this standard plan
19 over to an indemnity basis, rather than a service approach
20 to the plan.

21 This is basically what we mean by assessing
22 this, owing to the fact that it would have non-participating
23 physicians.

24 MR. MULROONEY: Have you calculated what
25 your additional premium would have to be if you were required



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MR. MURROONEY: Have you calculated what

your additional premium would have to be if you were required



1 to pay 100% of the O.M.A. schedule?

2 DR. LOCKHART: Mr. Chairman, no, we haven't
3 considered this at all. We feel, first of all, that we are
4 not pressing this point on the question of dollars and cents,
5 but we are, as Mr. Bond stated, on the question of principle,
6 and that we have had 15 years of the service principle in
7 P.S.I. Some other carriers on the service principle have had
8 longer, and experience has shown that as far as we are concerned
9 it's been successful. It has proven itself in the Windsor
10 Medical and P.S.I., and we feel that if the service approach
11 is desired in the standard plans then we should have some of
12 these conditions to make this principle work.

13 Our alternative, as Mr. Bond suggested, is
14 that if this principle isn't desired, the service principle
15 to be maintained, then we may well have to alter our whole
16 concept, and revert to an indemnity type of program, and we
17 feel that the experience of the last 15 years certainly shows
18 that the population of this Province like the service approach,
19 and we feel that we would like to see it continued.

20 MR. WHITNEY: Going further on that point,
21 do you feel it destroys the service principle if you pay a
22 100% to the doctor, instead of 90%? Is the amount of the
23 payment basically essential in what you call the service principle?

24 DR. LOCKHART: Partly, but more than that is
25 the physicians accepting the responsibility in the service plan,



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3 This is inherent in the service plan.

4 MR. WHITNEY: You mean accepting the 10% cut
5 in their fees, and paying the administration?

6 DR. LOCKHART: It's not just a 10% cutting of
7 fees, and the method of arriving at 10% is delineated in our
8 physicians' contract, and in essence the principle is that the
9 services rendered, and the premiums, shall be based on a 100%
10 of the tariff of the O.M.A. in our particular case, and
11 basing a premium on a 100% payment. The premium is collected,
12 then the doctors accept the responsibility for the operating
13 expense, and a small amount to the contingency reserve, and
14 what's left is paid to the physician, and this gives the
15 doctor the responsibility of operating the plan, because he's
16 accepted the responsibility for paying for its operation.

17 THE CHAIRMAN: That principle was not
18 followed out, though, in 1962, in that particular year?

19 DR. LOCKHART: No.

20 THE CHAIRMAN: In other words, you still paid
21 90% of the doctors' bills, even though you operated at a
22 substantial deficit?

23 DR. LOCKHART: This is correct.

24 MR. MAJOR: Mr. Chairman, that was only so
25 because the technical operation of the plan makes it necessary

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because the doctors' association was not prepared to accept the plan when it was first



1 to set up reserves to protect both the subscriber to the plan
2 and the physician.

3 This is set forth in the participating
4 physician's agreement. If you will refer to it, you will find
5 that this is an obligation, that the participating physician
6 must see to it that his plan must do this.

7 THE CHAIRMAN: This is correct, and I assume
8 then that if you continued to drop down three million a year,
9 you would soon then either have to increase the rates, or
10 apply your principle?

11 MR. MAJOR: That's right.

12 MR. COULTER: Mr. Chairman, may I follow this
13 a little further? It's assumed that public money will be in
14 this Bill, or whatever is instituted, and by the participating
15 doctors accepting from P.S.I. and W.M.S. 90% of the fees, does
16 this not put them at a distinct advantage over other carriers,
17 who have to pay a 100%, and how can you justify the Government
18 having to pay 90% to some carriers and a 100% to others, from
19 public funds?

20 MR. CASWELL: Mr. Chairman, as I understand
21 it, the Government would pay a 100%, that they would bill their
22 regular fee, or whatever fee is agreed upon.

23 MR. SIMON: As long as they aren't paying
24 more than 100%, the Government should be satisfied.

25 THE CHAIRMAN: There's not any suggestion of

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1 that.

2 MR. COULTER: This is true. P.S.I. doctors
3 agree to take 90%, but other carriers in the same operation are
4 forced to pay 100%.

5 This is the point I am getting at, because
6 there will be public monies in both bills.

7 MR. MAJOR: The doctors are not bound to take
8 the payment as full and final. You are basing your presumption
9 here on the basis that you can regulate the private personal
10 fee for the profession, but this is not true. The only way
11 that you can regulate the fees of the profession is to put
12 the profession under a legal contract.

13 Now, we must assume that there are no contracts
14 between the people that you are referring to and the profession;
15 therefore, there is no guarantee that the 100% payment set
16 forth under Bill 163 is the full and final payment, and this
17 makes a world of difference.

18 MR. COULTER: Probably I am not explaining
19 myself right here. Other carriers, other than P.S.I. or
20 W.M.S. are usually billed -- and you can correct me if I am
21 wrong, because I have no axe to grind here -- but are these
22 other carriers billed, ordinarily, at 100% of the O.M.A.
23 schedule of fees?

24 MR. MAJOR: No, sir. The carrier is not billed;
25 the citizen is.

MR. GOULDER: This is true. P.S.I. doctors

agree to take 90%, but other carriers in the same operation are

forced to pay 100%.

This is the point I am getting at, because

there will be public monies in both bills.

MR. MAJOR: The doctors are not bound to take

the payment as full and final. You are basing your presumption

here on the basis that you can regulate the private personal

fee for the profession, but this is not true. The only way

that you can regulate the fees of the profession is to put

the profession under a legal contract.

Now, we must assume that there are no contract

between the people that you are referring to and the profession

therefore, there is no guarantee that the 100% payment set

forth under Bill 163 is the full and final payment, and this

makes a world of difference.

MR. GOULDER: Probably I am not explaining

myself right here. Other carriers, other than P.S.I. or

W.M.S. are usually billed -- and you can correct me if I am

wrong, because I have no axe to grind here -- but are these

other carriers billed, ordinarily, at 100% of the O.M.A.

schedule of fees?

MR. MAJOR: No, sir. The carrier is not billed

the citizen is.



1 MR. COULTER: The carrier subscriber is
2 billed?

3 MR. MAJOR: That is correct.

4 MR. COULTER: Under W.M.S. and P.S.I., the
5 subscriber is billed for only 90% of this fee?

6 MR. CASWELL: No. They are billed for 100%.
7 P.S.I. gets 10% of that.

8 MR. WHITNEY: Mr. Naylor, Section 17 of the
9 Bill refers to the O.M.A. schedule. How does that fit in with
10 the remark you made a moment ago?

11 THE CHAIRMAN: You are addressing that to Mr.
12 Naylor?

13 MR. WHITNEY: I was not sure what he said a
14 moment ago about no guarantee under the Bill that benefits
15 would be paid at 100% of the O.M.A. schedule.

16 THE CHAIRMAN: You mean Mr. Major?

17 MR. WHITNEY: Yes, I am sorry. I mean Mr.
18 Major.

19 MR. MAJOR: I am sorry, I wasn't paying any
20 attention.

21 MR. WHITNEY: I thought a moment ago I under-
22 stood you to say that there is no guarantee in the Bill, or
23 provision in the Bill, to assure us that the benefits would be
24 on the O.M.A. schedule.

25 MR. MAJOR: No. I said there was no guarantee

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1 under the Bill that the doctor was required to send his bill
2 to the citizen at the O.M.A. schedule. The Bill only requires
3 the carrier, who is not a service carrier in this particular
4 situation, to reimburse the patient 100% or on some
5 conversion that is set forth.

6 MR. WHITNEY: You mean the doctor can bill
7 the individual patient over and above the O.M.A. schedule and
8 only the O.M.A. schedule amount would be the benefit under the
9 standard contract?

10 MR. MAJOR: That is correct.

11 MR. WHITNEY: So there could be extra billing.
12 There is no protection against it?

13 MR. MAJOR: That is correct.

14 THE CHAIRMAN: Mr. Naylor, would you like to
15 carry on?

16 MR. NAYLOR: Yes, Mr. Chairman. On page
17 45 of your brief, there is a recommendation that one clause
18 in the Bill be eliminated. This is a clause which provides
19 for "'limited and incidental insurance against medical and
20 surgical expenses provided in conjunction with motor vehicle
21 liability, employers' liability, public liability and workmen's
22 compensation insurance policies' should be relieved of the
23 obligations of carriers of 'medical services insurance'". And
24 you suggest this might set up an area of discrimination. I
25 just would like to comment a little on that and then ask you

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MR. MAYOR: That is correct.

MR. CHAIRMAN: Mr. Mayor, would you like to

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MR. MAYOR: Yes, Mr. Chairman. On page

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1 if you still think that this should be eliminated. There is
2 no intention to have any discrimination, but only to be fair
3 to certain carriers. For example, there are some companies that
4 might have policies that include some benefits for medical
5 and surgical expense, under certain circumstances, accidents
6 or something, for which a premium would be very small and the
7 same carriers might have a non-cancellable policy under which
8 rates could not be changed, and so on.

9 With such a low premium for the very small
10 benefit provided for medical and surgical expenses, they feel
11 that it wouldn't be fair to ask them to carry, in respect of
12 these policies, any part of the cost of the pooling arrange-
13 ments. That is, I think, the reason for this clause, and it
14 does seem to me, personally, that that is a reasonable thing
15 to do.

16 In the light of those comments, do you still
17 think that there is anything wrong with this clause?

18 DR. LOCKHART: Yes. I think we have discussed
19 this and we feel that this is a reasonable recommendation. I
20 would ask Mr. Bond to enlarge.

21 MR. BOND: Thank you. If the worry is
22 anticipating a pool, if there is one, would it not be better
23 that the exemption be granted from the pooling, if this is
24 their worry.

25 MR. NAYLOR: I think that is the main thing.

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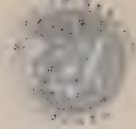
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1 MR. BOND: We feel that it could be a loophole
2 in this Bill for the carrier who wanted to take advantage of it.
3 This is the point we are making and to eliminate this, we feel
4 you will eliminate this type of coverage.

5 MR. NAYLOR: Yes. I think you have clarified
6 it. I think the main concern of such companies would be that
7 they wouldn't have enough premium for this very limited form
8 of insurance to carry pool losses and you have indicated that
9 perhaps they could be exempt from that. Just one other point.
10 On page 49, I think it is, you suggest that the administrative
11 costs of operating Medical Carriers Incorporated should be
12 borne equally by all its licenced members. I take it from that
13 that you mean that the share assessed against P.S.I. and every
14 other carrier should be equal? As you have indicated in your
15 brief, you are the largest carrier in the Province and this is
16 the largest premium for medical insurance. Is this a fair
17 arrangement, to allocate the administrative costs equally, or
18 shouldn't it bear some relationship to the premium income or
19 the number of lives insured with the different carriers?

20 MR. BOND: Mr. Naylor, our feeling on this is
21 that the amount of work involved for M.C.I. in the administra-
22 tion would not vary in accordance with the number of persons
23 enrolled. M.C.I. is setting regulations and the regulations
24 apply whether a carrier has 10 persons or 100,000 persons
25 covered. The work, as we see it, would be equally spread



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1 amongst all carriers, that this would bear no relationship
2 to the number of persons covered and, therefore, we feel that
3 the cost of this administration should be borne equally by all
4 the carriers.

5 MR. SIMON: It reminds me of the chicken and
6 the elephant -- they are both equal.

7 On page 1, Dr. Lockhart, of your brief I
8 was quite interested in reading about the structure of your
9 organization.

10 In paragraph 3 you speak about the House and
11 then you say "The Board of Governors of P.S.I. may appoint
12 interested laymen to the House." Can you tell us who those
13 laymen would be? Would they be some of your subscribers?
14 Are there any laymen on any of the set-ups of the P.S.I.
15 organization?

16 DR. LOCKHART: We have two laymen on the
17 Board at the present moment, who are sitting there because
18 of their not representing anyone, but rather because of their
19 business advice that they have, that can be utilized by our
20 Board.

21 This is the aim that we have, with non-medical
22 men on the Board, we hope will sit there to provide administra-
23 tive business advice to our Board.

24 MR. SIMON: For your information, some of the
25 Union members that we have already had before us, complained

to the number of persons covered and, therefore, we feel that the carriers.

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1 about having a large number of subscribers and groups and have
2 tried to get representation on P.S.I. and were denied. I
3 thought you should know that.

4 On page 9, paragraph 43, you suggest that a
5 person may leave a group and then pick up his subscription.
6 Will he pick it up at the same rate?

7 DR. LOCKHART: There is a small increase,
8 a carrying charge, to take care of the administrative detail,
9 really, in servicing an individual in modifications of premiums
10 and payments, in contrast to not very much more cost for
11 taking the payments from a complete group. So there is a
12 small additional charge. The pay-direct charges are listed
13 in the tables.

14 MR. SIMON: On the same page, in paragraph 46
15 and paragraph 47, you speak about community enrolment. I
16 would like to know your experience in that? Has it been
17 successful and do these community groups also come in in the
18 normal group rating?

19 DR. LOCKHART: I would like to have our
20 enrolment manager answer that because he has been in charge
21 of our enrolment.

22 MR. WILLIAMS: What we do in our community
23 enrolment, rather than taking a payroll as our breakdown, for
24 the underwriters, we take the geographical location, rather
25 than charge our group rates, because we can find no method of



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the underwriters, we take the geographical location, rather
than charge our group rates, because we can find no method of



1 collecting those rates in a bunch and the only fair thing
2 to do was to offer those people our regular pay-direct rates.
3 It would be the same as somebody would pay if they left a
4 group and went on pay-direct because we bill those people
5 pay-direct.

6 MR. SIMON: They are slightly higher than the
7 normal.

8 MR. WILLIAMS: Yes; but the same as our
9 pay-direct rates at the moment.

10 MR. CASWELL: In any community you would go
11 into, they would be the same?

12 MR. WILLIAMS: That is right.

13 MR. SIMON: On page 11, paragraph 56, you
14 speak about the need to subsidize unemployed. You say "...it
15 would be gratifying if these needy people could find some
16 financial assistance." Have you any suggestions in this
17 regard?

18 DR. LOCKHART: Mr. Chairman, I think if we
19 could read the context of Bill 163, that there will be provision
20 for the partial subsidy.

21 MR. SIMON: You specifically speak about the
22 unemployed here. How long does a person have to be unemployed
23 to be eligible to apply for a subsidy? I thought you would have
24 some ideas on that.

25 DR. LOCKHART: No. We have not worked out

collecting those rates in a bunch and the only fair thing to do was to offer those people our regular pay-direct rates. It would be the same as somebody would pay if they left a group and went on pay-direct because we bill those people pay-direct.

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MR. SIMON: On page 11, paragraph 26, you

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to be eligible to apply for a subsidy? I thought you would have

DR. LOCKHART: No. We have not worked out



1 the details. We think this is a detail that can easily be
2 developed, probably, by one of the functions of M.C.I.

3 MR. SIMON: On page 12, paragraph 60, you
4 say "...it is quite conceivable that coverage by voluntary
5 agencies, including P.S.I., could eventually be made available
6 to any individual who could afford to pay for it -- regardless
7 of age or condition." Bill 163 makes this already mandatory.

8 DR. LOCKHART: That is right. This is in the
9 first part of our brief. It really is an explanation of our
10 present way of doing business and this is purely and simply
11 an additive explanation of our community enrolment; given time,
12 even without the Bill, that in our progression in community
13 enrolment, that this could have happened.

14 THE CHAIRMAN: May I pursue that, Mr. Simon?

15 MR. SIMON: Yes, Mr. Chairman.

16 THE CHAIRMAN: You do have different rates,
17 though, on an individual basis for people according to their
18 age, don't you?

19 DR. LOCKHART: No. Our community enrolment,
20 which probably would exemplify this more than anything is, in
21 essence, a pay-direct rate which is available to anyone in
22 the community, regardless of medical condition and age, at a
23 uniform rate, providing the same benefits to all of these
24 people as available in our comprehensive plan, for a standard
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1 THE CHAIRMAN: You are talking about the
2 geographical community here?

3 DR. LOCKHART: That is right.

4 THE CHAIRMAN: Thank you.

5 MR. SIMON: In the previous paragraph you
6 speak about 60% of enrolment in certain communities, although
7 the overall enrolment in P.S.I. is about 27% of the population?

8 DR. LOCKHART: That is correct.

9 MR. SIMON: In other words, you find that
10 if you go in and do an organizing job, if I may use the Union
11 term, in a community, you can succeed in bringing the percentage
12 up to 60?

13 DR. LOCKHART: This has been our relative
14 experience to date, yes.

15 DR. STIVER: That includes the group that we
16 already have enrolled -- not just community enrolment.

17 MR. SIMON: Yes. You say that other people
18 are just negligent, are gambling on their health; otherwise
19 they, too, could probably come in?

20 DR. LOCKHART: There is no doubt there are
21 some of those people.

22 MR. SIMON: What about those who just can't
23 afford it?

24 DR. LOCKHART: This is one of our worries, as
25 we have said.



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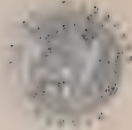
1 MR. CASWELL: May I just make a comment here.
2 As I understand it now, an individual cannot apply and be
3 accepted on a pay-direct P.S.I. group in an area where you
4 are not in?

5 DR. LOCKHART: At the moment, on our compre-
6 hensive plan that is true.

7 MR. CASWELL: But you are suggesting that as
8 far as the Bill is concerned, you are quite ready to open this
9 up. It interested me. You have one rate that applies to all
10 age groups, regardless of health conditions because this is,
11 again, one of our big problems and this is one of the items
12 that came out recently in the press and caused much concern
13 to a lot of people. That is that there would be a higher rate
14 for persons over 65, and this is not necessarily so. But your
15 experience, I take it, has been reasonably satisfactory with
16 giving a rate to people of all ages?

17 DR. LOCKHART: Yes. Mr. Bond, would you like
18 to comment on that?

19 MR. BOND: Yes, Mr. Chairman, Mr. Caswell.
20 For the past 16 years we have been, in essence, carrying out
21 a pooling arrangement with this community-rated approach and
22 this allows you to take the high-cost persons, the age that we
23 all know statistically in the average there are possibly more
24 than the younger person, and apply the same rate throughout.
25 This is one of the features of the community-rated approach.



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1 MR. SIMON: But you have suggested here that
2 according to the population figures, the over-age 65 is
3 decreasing, ,not increasing as the increase in population.
4 There are about 8% now of the population and you are suggesting
5 that this is going down?

6 MR. BOND: Would you point that part out?
7 I do not recall that.

8 MR. CASWELL: At the bottom of the page.

9 MR. MAJOR: Page 34, I think it is.

10 MR. CASWELL: Yes. It says "The 65 years of
11 age and over group represents 8.2% of the total population of
12 Ontario. However, according to population projections made by
13 the Ontario Department of Economics, the number of older
14 persons is expected, in the next 20 years to constitute a
15 slightly smaller proportion of the total than it does now."

16 MR. BOND: Yes, this is quite true.

17 MR. CASWELL: So this should be even easier
18 to include in one rate in the future?

19 MR. BOND: I would think so, yes.

20 MR. CASWELL: Thank you.

21 MR. SIMON: On page 28 of your brief, you
22 cite the subscription rates going back to 1948 and I notice
23 that the subscription, the rate for a subscriber and more than
24 one dependent has increased from \$5.00 per month to \$10.75,
25 which is approximately 118%.

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according to the population figures, the over-age 65 is

MR. SIMON: But you have suggested here that



1 The cost of living certainly hasn't gone up that much. If
2 my memory is correct it has gone up since 1939 thirty-four
3 points. Wages and salaries have gone up a little higher,
4 possibly 80% or so. What has prompted this high increase,
5 is that the higher utilization of health services? What made
6 P.S.I., would force P.S.I. to go that high.

7 DR. LOCKHART: I think there are many factors
8 of it working in the last 15 years that makes this apparent
9 discrepancy show up. I think probably Dr. Stiver could
10 clarify this from his point of view.

11 DR. STIVER: Mr. Chairman, I would think
12 there are three main factors here. Since 1948, 1951 to 1963
13 we have made our comprehensive plans, our blue plan appreciably
14 more comprehensive; in other words we have increased benefits
15 to the consumer. The second factor has been the gradual
16 increase of the O.M.A. schedule fees. I think it is only fair
17 to state that the fee schedule for the O.M.A. it is only
18 probably within the last three to five years that the fee
19 schedule has caught up with itself. In other words I think
20 the first fee schedule that I saw was 1936 and it wasn't a
21 realistic schedule even for that time. I won't speak here
22 for the O.M.A. This question could be asked tomorrow, whether
23 there was inertia, or good reasons to keep the schedule
24 beyond what was actually happening in the Province in certain
25 years. I don't know whether this is good policy. I think we

possibly 80% or so. What has prompted this high increase, is that the higher utilization of health services? What made P.S.I., would force P.S.I. to go that high.

DR. MOONWART: I think there are many factors of it working in the last 15 years that makes this apparent discrepancy show up. I think probably Dr. Silver could clarify this from his point of view.

DR. SILVER: Mr. Chairman, I would think there are three main factors here. Since 1948, 1951 to 1963 we have made our comprehensive plans, our plan appreciably more comprehensive; in other words we have increased benefits to the consumer. The second factor has been the gradual increase of the O.M.A. schedule fees. I think it is only fair to state that the fee schedule for the O.M.A. it is only probably within the last three to five years that the fee schedule has caught up with itself. In other words I think realistic schedule even for that time. I won't speak here for the O.M.A. This question could be asked tomorrow, whether there was inertia, or good reasons to keep the schedule years. I don't know whether this is good policy. I think we



1 all agree that the schedule fee lagged behind. The O.M.A.
2 in its wisdom, I would say from about 1952 onwards tried to
3 improve that schedule or make it a more realistic schedule.
4 They improved it. They enlarged it. The schedule has been
5 a factor there.

6 I think the third is probably a continuation
7 of utilization. I think we rather pride ourselves our subscribers
8 in the blue plan are getting good medical care. They are getting
9 medical care when they think they need it. That is an
10 entirely different concept, when the public thinks they need
11 it and when the profession thinks they need it. There is a
12 reflection here too, Mr. Simon, what P.S.I. has done on an
13 experimental basis in many aspects during the last fifteen
14 years, portability, pension group and last but not least is
15 community enrolment. I think these three or four factors are
16 all reflected in the rate structure of P.S.I. from 1940 to 1963.

17 MR. MAJOR: I could add one thing to that
18 that is rather unique. Whether this would show up in the
19 indemnity insurance companies or not I don't know. It so
20 happens that the utilization of medical care follows the
21 increase in the gross national product very closely in the area.
22 I think you would find this to be so throughout the North
23 American continent where service plans are in operation. You
24 have this statistical factor of somewhere between three and
25 three-quarters to four and three-quarter increase per annum.

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1 We all heard a lot of talk about over utilization. This isn't
2 definable. We think now we are coming to the stage where
3 utilization is possibly where it should be. The people are
4 getting the services that they require. Whether or not this
5 will fall off we can't determine. This Enquiry may be well
6 advised to investigate statements made by Dr. Ni Sinai and
7 Dr. Q.J. Axelrod of the University of Michigan where they have
8 been attempting to estimate growth line of utilization and
9 service work. This has been a very commendable project, but
10 I am afraid they haven't got the answer. An inflationary
11 aspect in service work is very comparable and much the
12 same trend line as the national gross product.

13 MR. SIMON: At page 38, and I believe the
14 question has already been asked and you have taken the
15 position that there should be elimination of "standard in
16 hospital medical services insurance contract". That is
17 paragraph 92. What happens to the 250,000 subscribers that
18 carry this plan?

19 DR. LOCKHART: We have indicated that as far
20 as we are concerned if it were required we would continue to
21 offer the in hospital plan only even if our experience has
22 shown that it is not a plan that the majority of people desire.
23 It is not a plan that has built into it the things which we
24 feel are optimum in a Government approved, shall we say, plan.
25 We are prepared to continue but if our growth line in this



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1 particular plan means anything it indicates that the desire
2 of people to have this coverage is less and less. In spite
3 of our enrolment department continuing to sell the brown plan
4 we are losing in numbers in the brown plan and they are going
5 to our blue plan because of the transfer of groups where they have
6 found advantages and the blue plan is available to them. They
7 are transferring to the blue plan from the brown plan. We
8 feel this will likely, if allowed to continue on, sooner or
9 later solve itself because the brown plan will not sell.

10 MR. SIMON: Is that what you mean on page
11 59 in paragraph 97 there only be one standard plan and carriers
12 be allowed to sell insurance lower or higher.

13 DR. LOCKHART: That is right.

14 MR. SIMON: That is not what is anticipated in Bill
15 163, lower standards or higher.

16 THE CHAIRMAN: My interpretation of this, and
17 I don't say it is final, but my interpretation of this is that
18 it means a standard plan available to everyone at not more than
19 a maximum price, but that individual carriers can make less
20 than the standard plan; can make: (a) the standard plan
21 available at not more than a maximum price and (b), can make
22 less than the standard plan available at less than the
23 standard price while they also have to make the established
24 minimum plan available at not more than the maximum price.

25 MR. SIMON: There you have no control of

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1 rates as far as the service.

2 THE CHAIRMAN: They can go down as far as
3 they want with any type of plan they want. They have to have
4 the minimum plan available at not more than the maximum price.
5 That is my interpretation of this.

6 DR. GALLOWAY: I wonder if I could bring up
7 one point that I think would clarify that: What P.S.I. is
8 indicating is they would like to dispense with the guarantee
9 renewable part of the contract with Schedule B so there
10 wouldn't be any guaranteed renewable.

11 DR. LOCKHART: No, I don't think so, not
12 as far as we are concerned, no.

13 DR. GALLOWAY: Why else would you want to
14 delete that as a standard plan.

15 DR. LOCKHART: I think we must stick to the
16 reasons we have given in the brief on pages 38 and 39. It
17 wouldn't as far as we are concerned deprive the public of
18 that type of coverage if they wish it and that we now have
19 a plan similar to this suggested limited plan that we are
20 prepared to continue to offer. I think other carriers have
21 similar types of plans which they will indicate whether they
22 are interested in carrying on. We feel the standard plan should
23 be the one we should have.

24 THE CHAIRMAN: May I follow that through with
25 one other question: It would be my interpretation if Schedule



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be the one we should have.

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1 B were eliminated from the Act that Government subsidy for
2 the type of plan that you are suggesting that might be the
3 equivalent of Schedule B and available elsewhere, that that
4 subsidy might not be available for them. Are you interpreting
5 it that way?

6 DR. LOCKHART: Yes, but I think the recommenda-
7 tions are that these people who require subsidy should have
8 comprehensive coverage rather than a limited plan.

9 MR. MAJOR: The Act sets that forth, doesn't
10 it?

11 THE CHAIRMAN: I think so.

12 MR. MAJOR: There is nothing in the Act that
13 the subsidy will only be paid on Schedule A.

14 DR. LOCKHART: Mr. Chairman, referring to
15 the figures of our brown plan, Mr. Simon quoted 246,000
16 subscribers. This is actually 246,000 total participants.
17 The number of subscribers is 97,000 and the growth lines
18 are amplified on page 29 of our brown plan where in 1959 we
19 had the number of participants enrolled, 344,000. This has
20 dropped since that time to the end of June 1963 when it was
21 down to participants at 246,000.

22 MR. SIMON: I was quoting out of memory.
23 May I continue, Mr. Chairman?

24 THE CHAIRMAN: Yes.

25 MR. SIMON: Page 39, paragraph 98 you refer to

1 B were eliminated from the Act that Government subsidy for
 2 the type of plan that you are suggesting that might be the
 3 equivalent of Schedule B and available elsewhere, that that
 4 subsidy might not be available for them. Are you interpreting
 5 it that way?

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8 the subsidy will only be paid on Schedule A.

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12 the figures of our brown plan, Mr. Simon quoted \$46,000

16 subscribers. This is actually \$46,000 total participants.

17 The number of subscribers is 97,000 and the growth lines

18 are outlined on page 39 of our brown plan where in 1959 we

19 had the number of participants enrolled, 344,000. This has

20 dropped since that time to the end of June 1963 when it was

21 down to participants at 246,000.

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THE CHAIRMAN: Yes.

MR. SIMON: Page 39, paragraph 98 you refer to



1 services "as ordinarily provided in the private practice of
2 medicine." Could you define what about the physician that
3 is working for an institution or a co-op or any pooling
4 service or university hospital? I have in particular in mind
5 the Sault Ste. Marie Steelworkers Experiment. Would these
6 physicians be deprived, be the black sheep of the family or
7 what?

8 DR. LOCKHART: This isn't the intent of this
9 clause. The intent of this clause was to try and define the
10 benefits available. It is those benefits, medical services,
11 obstetrical services available to the subscriber for the
12 services or the payment thereof as ordinarily provided in the
13 private practice of medicine.

14 MR. SIMON: There are some cases that are
15 not done ordinarily. Those are the things I have mentioned.
16 They are exceptions. It is true, maybe 90% of the patients
17 get attention by doctors that practice privately, but the other
18 10% may be getting it from institutions or co-ops. I want to
19 know what your interpretation is, the meaning of this?

20 DR. HINES: Mr. Chairman, Mr. Simon it
21 defines the degree of benefits. It doesn't really refer to
22 which doctors will receive the payment from the Corporation.
23 This particular paragraph specifies it will be as ordinarily
24 provided in private practice of medicine. It is not a usual
25 practice of doctors in Ontario to give back rubs to individual



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2 medicine." Could you define what about the physician that
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1 patients at home.

2 MR. SIMON: To give what?

3 DR. STIVER: To give a back rub. The doctor
4 may do so if he decides it is a muscle spasm and he can rub
5 the knot out. It wouldn't be part of my regular day to provide
6 physio-therapy in the home. This isn't a usual thing for
7 doctors in my community to do, and therefore if I started
8 submitting accounts to P.S.I. for massage to back on a daily
9 basis then P.S.I. would say this isn't the normal thing in
10 the community. This isn't a benefit. If I make a house call
11 to see how lumbago is doing, then this is a different thing.
12 This, of course, isn't to define which doctors would receive
13 the payments but defines the nature of the benefits which
14 will be paid.

15 DR. LOCKHART: The other point that might
16 be clarified really entering institutions that are not covered
17 on page 40 of the recommendations number (11):

18 "When the covered person is a patient under
19 the care of a sanatorium, institution or
20 special hospital for tuberculosis, mental
21 illness or disease, alcoholism or epilepsy,
22 or as a drug addict, or when the covered
23 person in question should properly be such
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1 This really is to cover the medical services which are not
2 at the present time covered as private services, where the
3 medical services are provided by some other means, not the
4 responsibility of the individual. We feel at the present
5 time that these should be exclusions because this is the way
6 it is paid at the present moment in the Province of Ontario.

7 MR. SIMON: Coming, Mr. Chairman, to page
8 40 the paragraph Dr. Lockhart just quoted. There are a few
9 things not clear to me:
10 "Should properly be such a patient, or services for which
11 no charge would be made in the absence of insurance". If
12 there is a borderline case where a person decides not to go
13 to an institution and chooses to be treated by a private
14 doctor, the carrier may then say we are not going to pay this
15 because the person should be in the institution, or if there
16 is an outpatient service in a hospital which means I may have
17 to sit there half a day and I just go to a doctor, the
18 carrier may say we could have got that service in another
19 place. I would like some clarification as to the meaning
20 of words.

21 DR. STIVER: The question, Mr. Simon, you
22 asked about special institutions, the covered person ought
23 probably have such benefits. As you know it is laid out in
24 our present agreement with subscribers. It is placed there
25 for a control feature only. In the life of P.S.I. we have



1 This inquiry is to know how much private services are paid for
2 at the present time covered as private services, where the
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20 of words.
21 DR. SIMON: The question, Mr. Simon, you
22 asked about special institutions, the covered person ought
23 probably have such benefits. As you know it is laid out in
24 the Ontario Hospital Act. It is a broad base
25 of service, but it is not a guarantee of service.



1 used that clause, I think, on two occasions, that particular
2 clause. Drug addiction is one of which you are not on. The
3 second question:

4 "Should properly be such a patient, or services for which
5 no charge would be made in the absence of insurance". I
6 don't think we are trying to channel the citizen, where he
7 should get his medical care. That covers the services of
8 interns, people like that on which no charge is made.

9 MR. SIMON: I think that would need better
10 spelling out of what is intended by this. P.S.I. may be
11 a splendid carrier and be fair with our subscribers, but you
12 may have others that would give a different interpretation of
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what goes into the Act.



1 DR. STIVER: We foresee some difficulties on
2 that point sir.

3 MR. SIMON: Page 41, to clarify what you mean
4 by "pursuant to an arrangement for rendering services to the
5 employees of an employer or to members of an Association --"
6 now that is kind of a broad thing.

7 DR. STIVER: Our interpretation is we think
8 this is really industrial medicine. There are two problems
9 which give us some difficulties: Industrial medicine and
10 mass group inoculations within a group for which arrangements
11 are made for the group. As you know, ordinary inoculations
12 are within our plan but that is on a citizen's election of his
13 own doctor in the private practice of medicine.

14 MR. SIMON: On the same page, at the bottom,
15 well-baby care you suggest ten visits in the physician's
16 office during the first five years of life. Do you feel
17 that is sufficient?

18 DR. STIVER: Yes. We changed this two years
19 ago and we think it is now, with that limited experience --
20 if you consider two years limited experience -- this, I would
21 say is satisfactory.

22 THE CHAIRMAN: May I ask one question?
23 If you had the whole ten in one year, do you still pay them?

24 DR. STIVER: Yes. Then the time is up.

25 MRS. AYLEN: May I ask a question? Would those

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MRS. SWINER: May I ask a question? Would those



1 ten visits cover all inoculations and boosters, and so on?

2 DR. STIVER: In the ordinary private practice
3 of medicine today in Ontario, it is adequate and, in fact, if
4 the citizen used them judiciously, he can get his pre school
5 examination through, if he watches the ages of his child very
6 carefully and that is the reason why we went up to five years.
7 This is on the recommendation of the pediatrician that we have
8 written it that way.

9 MRS. AYLEN: Thank you.

10 MR. SIMON: Page 45---

11 THE CHAIRMAN: May I interrupt you? I am
12 thinking we want to carry on until possibly a quarter after
13 one, if that is necessary, and if we do that, we don't want
14 to leave too long a stretch here.

15 MR. SIMON: I don't think I will be too long;
16 maybe another couple of questions.

17 THE CHAIRMAN: Would you have any objection
18 if we just take a break here?

19 MR. SIMON: No. I am all for it.

20

21 ---short recess.

22 ---following short recess.

23

24 THE CHAIRMAN: Ladies and gentlemen, we will
25 carry on. Mr. Simon was doing the questioning.



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THE CHAIRMAN: Ladies and gentlemen, we will

carry on. Mr. Simon was doing the questioning.



1 MR. SIMON: Dr. Lockhart on page 45 paragraph
2 111 you recommend that "guaranteed renewable means the right
3 conferred upon a covered person, in the absence of misrepresent-
4 ation, misuse of service or non payment of subscription..."
5 Now who would determine the misrepresentation or misuse? It's
6 quite a broad statement. Would you leave it to the carrier to
7 determine or would there be an appeal board for a person that
8 was denied the continuing subscription? What are your views on
9 that?

10 DR. STIVER: Mr. Chairman, certainly within
11 P.S.I. we have no outside Appeal Board. You would have probably
12 read here in the appendices there is an Appeal Board in P.S.I.
13 -- that is the Executive Committee. When you come to a standard
14 plan, whether or not there should be an outside Appeal Board,
15 I think we could support that, if the Government so desires.

16 I think you have or if you haven't you may have
17 heard some briefs do take that into consideration. We did not
18 go to the detail in this here, although we feel very strongly
19 about that one point, the misuse, and that is based purely on
20 our experience.

21 MR. SIMON: Don't misunderstand me. I am not
22 condoning misuse or misrepresentation. There should be some
23 means by which the person can appeal.

24 THE CHAIRMAN: May I interject? Your comments
25 there lead me to conclude that there is a fair amount of misuse?

MR. SIMON: Dr. Lockhart on page 45 paragraph

"I'll recommend that 'guaranteed renewable means the right conferred upon a covered person, in the absence of misrepresentation, misuse of service or non payment of subscription...' Now who would determine the misrepresentation or misuse? It's quite a broad statement. Would you leave it to the carrier to determine or would there be an appeal board for a person that was denied the continuing subscription? What are your views on that?"

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condoning misuse or misrepresentation. There should be some means by which the person can appeal.

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1 DR. STIVER: No, Mr. Chairman. I think it
2 would be wrong to say that. I think we must keep things in
3 perspective. When you think P.S.I. has now one million eight
4 hundred thousand people, men women and children covered, and
5 the number of participants that we have really had to do
6 something about, I am talking now from memory, we have probably
7 contacted up to 500 down through the years, but we have really
8 done something about less than 75 and to bring that up further,
9 we have denied or cancelled our subscribers' agreements only
10 in possibly less than two dozen cases so I do not think you
11 should construe that serious misuse is widespread with that
12 experience.

13 THE CHAIRMAN: Thank you.

14 MR. SIMON: Here again, of course, you based
15 your experience on your own organization?

16 DR. STIVER: Yes sir.

17 MR. SIMON: There are others in the field too,
18 of course.

19 DR. STIVER: Yes, and they are usually asked
20 the same question.

21 MR. SIMON: No doubt they will. On page 47,
22 article 3(b) paragraph 119 you recommend that the persons eli-
23 gible for assistance would be those whose income exemptions are
24 equal to or greater than their income.

25



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DR. STIVER: No, Mr. Chairman. I think it

would be wrong to say that. I think we must keep things in

perspective. When you think P.S.I. has now one million eight

hundred thousand people, men women and children covered, and

the number of participants that we have really had to do

something about, I am talking now from memory, we have probably

contacted up to 500 down through the years, but we have really

done something about less than 75 and to bring that up further,

we have denied or cancelled our subscribers' agreements only

in possibly less than two dozen cases so I do not think you

should construe that serious misuse is widespread with that

experience.

THE CHAIRMAN: Thank you.

MR. SIMON: Here again, of course, you based

your experience on your own organization?

DR. STIVER: Yes sir.

MR. SIMON: There are others in the field too.

of course.

DR. STIVER: Yes, and they are usually asked

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article 3(b) paragraph 119 you recommend that the persons eli-

gible for assistance would be those whose income exemptions are

equal to or greater than their income.



1 If I interpret that correctly, it means that a family with one
2 child would be entitled to earn up to approximately \$2350.00
3 a year and if he earns less than that, or that much, he gets
4 subsidy. Otherwise, he would be out in the cold.

5 You feel this is an amount sufficient for
6 a person to be able to pay for his own insurance?

7 MR. BOND: This is an area that we feel you
8 have to set some standard. As in everything else, there will
9 be cases which will have to have individual consideration, and
10 it would be difficult to say whether that person could or could
11 not afford to pay for his medical care.

12 We have tried to establish here some basis
13 which, from a practical standpoint, could be administered.
14 Therefore, it is a difficult question to answer categorically.

15 MR. SIMON: I appreciate your thoughts on
16 that. In that brief you certainly are, in my opinion, away
17 below any subsistence amount for a family in the present day
18 and age to be able to carry on, to have to pay their own
19 insurance, and that only 70%.

20 DR. HINES: We all realize that how much
21 money we would like to have for things varies with individuals,
22 and the setting of any level is going to be arbitrary. Inas-
23 much as the profession wanted to, in this Corporation wanted
24 to get away from the setting of an arbitrary limit, they
25 thought that the Government had already set a limit, the



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1 Government thinks that \$2350.00 for a couple with one child,
2 as you suggested, this man is not in a position to pay for the
3 armed services and the cost of Government in Ottawa and all
4 the multiplicity of service that he receives in the general
5 run of life, but if the Government thinks at that level he is
6 fair game for total services, that he should be fair game to
7 look after himself. We think that if \$2350.00 is not a fair
8 level for him to be responsible for himself, then the Govern-
9 ment should not be taxing him at that level and that if
10 representations were to be made that the \$1,000.00 reduction
11 for an individual should be \$1500.00 I, as an individual, may
12 support that across the country but this relieves the Corpora-
13 tion of being given an arbitrary capacity.

14 MR. SIMON: You and I could sit and debate
15 this thing all afternoon. On page 57 you talk about indigent
16 cases, and you suggest that the profession is now looking
17 after some of the indigents without any charge, and then you
18 say in paragraph 149:

19 "If it should come about that the Government
20 and the medical profession decide not to use the established
21 organization for the indigents then P.S.I. would be prepared
22 to co-operate with Government for the provision of standard
23 medical services insurance contracts for these people."
24 Would you be prepared to provide that service at a lower rate
25 than the normal rate, or would you still want to charge the
prevailing rate, taking into consideration that the profession
is now giving gratis service.

armed services and the cost of Government in Ottawa and all the multiplicity of service that he receives in the general run of life, but if the Government thinks at that level he is fair game for total services, that he should be fair game to look after himself. We think that if \$2350.00 is not a fair level for him to be responsible for himself, then the Government should not be taxing him at that level and that if representations were to be made that the \$1,000.00 reduction for an individual should be \$1500.00 I, as an individual, may support that across the country but this relieves the Corporation of being given an arbitrary capacity.

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Would you be prepared to provide that service at a lower rate than the normal rate, or would you still want to charge the prevailing rate, taking into consideration that the profession



1 DR. LOCKHART: Mr. Chairman, it doesn't
2 matter what we say, because as a practicing physician the
3 Medical Welfare Plan pay doctors for out of hospital service
4 at very much the same method as P.S.I. pays and we are, first
5 of all, recommending that this could be extended and then that
6 if this is not -- if it does not meet the requirements of
7 Government, that we would be pleased to assist the Government
8 in seeing that these people could be covered.

9 THE CHAIRMAN: May I be given a nickle's worth
10 on that one? Do I understand your statement there to mean
11 that the \$1.25 per person for indigent as set up under
12 Schedule C here which the Government provides through the
13 Ontario Welfare Plan is enough to provide 90% of the physicians'
14 charges to these people, when you said similar to what P.S.I.
15 requires for the service rendered?

16 DR. LOCKHART: For the service rendered purely
17 and simply out of hospital.

18 MR. SIMON: You still have not answered my
19 question. Would you be willing to provide at the same rate
20 that Government now pays for the indigents or would you want
21 a standard plan at the standard rate?

22 DR. LOCKHART: If this is in fact through
23 the Medical Welfare Plan, then I think this is entirely up
24 to the profession and to Government to negotiate a rate. On
25 the other hand, I would feel that if it is going to be handled

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the other hand, I would feel that if it is going to be handled



1 through private carriers, then it should be handled in the
2 same way as any other coverage. Now there may be certain
3 modifications.

4 MR. SIMON: P.S.I. is not a private carrier?
5 Do you class yourself as a private carrier the same as any
6 insurance company?

7 DR. LOCKHART: No.

8 MR. SIMON: No answer?

9 DR. STIVER: We said no.

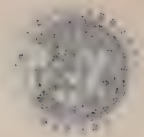
10 MR. SIMON: You are supposed to be a non-
11 profit organization.

12 DR. HINES: That is right.

13 MR. SIMON: One more question Mr. Chairman.

14 You make reference in your brief, on page 60, to some meetings,
15 even mentioned it's a meeting of the Committee as a whole on
16 February 27 1963, and this deals with pooling arrangements; then
17 in your supplementary letter to this Committee of December 5th,
18 you make a further reference to it. What kind of meetings
19 are you talking about? I would like to know what you mean by
20 meetings. Who participated in these meetings? Do you expect
21 this Committee to be bound by any discussion or decision at
22 any private meetings?

23 DR. LOCKHART: No. It is true that we did
24 attend at certain meetings, but it was entirely with the
25 understanding that we are not bound by any decision at any



same way as any other coverage. Now there may be certain modifications.

Do you class yourself as a private carrier the same as any insurance company?

DR. LOCKHART: No.

MR. SIMON: No answer?

DR. SILVER: We said no.

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DR. KINGS: That is right.

MR. SIMON: One more question Mr. Chairman.

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1 meetings that were held, and we feel that we are not bound,
2 nor is anyone else bound by any discussions that were held.

3 MR. WHITNEY: Those were meetings of the
4 Committee as a whole of the Legislature, were they not,
5 prior to the drafting of the legislation is that what we are
6 referring to?

7 THE CHAIRMAN: No.

8 DR. LOCKHART: No, it is not.

9 MR. SIMON: These are other kinds of meetings.

10 MR. WHITNEY: What kind were they? I am
11 still wondering.

12 THE CHAIRMAN: I think probably I can answer
13 that because I do have information here, and I believe it is
14 also available to members of the Committee. From what we have
15 been supplied with here, they were meetings held by people
16 to give the Department of Health guidance in drafting the
17 Bill that has been set up. This is one of those meetings I
18 think that you are referring to here?

19 MR. WHITNEY: I am aware of those meetings.
20 This is the meeting then we are talking about?

21 DR. LOCKHART: Yes.

22 THE CHAIRMAN: Mr. Whitney?

23 MR. WHITNEY: On page 21 you set out the
24 summary of financial statistics and looking that over I was
25 wondering is P.S.I. under any obligation to maintain a certain

meetings that were held, and we feel that we are not bound,
nor is anyone else bound by any discussions that were held.

MR. WHITNEY: Those were meetings of the

Committee as a whole or the Legislature, were they not?

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THE CHAIRMAN: No.

MR. HOOKER: No it is not.

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DR. HOOKER: Yes.

MR. WHITNEY: On page 21 you set out the



1 reserve in cash on investments, certain obligations statutory
2 or regulatory-wise under the Department of Insurance or any
3 other Department?

4 DR. LOCKHART: There is no legal requirement
5 that sets out a specific amount, such as the number of months
6 for medical accounts, medical expenses, anything of this sort.
7 This is an area that is very difficult to determine. I think
8 if you spoke to 20 prepaid clients, you will get possibly 20
9 different answers as to the amount which should be set up in
10 that stabilization fund. We do not like to see this provision
11 get too high, and yet there has to be an amount there to take
12 care of an epidemic that might arise, to give time to assess
13 our position, to determine what we should do. The answer to
14 your question really is no. There is no legal requirement.

15 MR. MAJOR: I would like to, if I may, sir
16 enlarge on that a bit. The Superintendent of Insurance of the
17 Province of Ontario has the power to control or to advise in
18 the setting of rates in view of the resources that are in
19 the Corporation and this is so with any organization that is
20 licenced under the prepaid Ontario Medical Services Act. The
21 Superintendent has broad powers here but he has no standards
22 nor is there anything set forth in the Act there must be a
23 particular amount of money or a particular set of circumstances.

24 MR. WHITNEY: If all the bills received by
25 you on hand say today were paid would the general reserve be



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MR. WHITNEY: If all the bills received by
you on hand any today were paid would the general reserve be



1 adequate to meet all the accounts or cheques issued today?
2 I am thinking of the lag in payment from the time you get
3 the bill to the time that you clear up.

4 MR. NAYLOR: Not only that is received
5 actually in hand, but those incurred up to the present time.

6 MR. WHITNEY: Well you can add that too.

7 MR. BOND: No, the cash in reserve would not
8 today cover all of the bills, not quite. The amount shown
9 in that actual general reserve, the build-up in your assets,
10 and so on, there is certainly sufficient funds to carry and to
11 pay for the accounts that would be rendered -- get down to all
12 the details of this -- certainly the Corporation is solvent;
13 would not go out of business if it had to stop taking income
14 today. There would be sufficient money to cover, through
15 assets and so on. There are sufficient funds.

16 MR. NAYLOR: There is some provision for
17 that besides your general reserve?

18 MR. BOND: Yes, there is a provision, a
19 liability set up for the particular services that we estimate
20 to be outstanding.

21 MR. NAYLOR: And this general reserve is
22 in addition to that?

23 MR. BOND: This general reserve is in
24 addition to that. If I make the point, the reserve itself
25 is not the fund from which these accounts would be covered. I



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is not the fund from which these accounts would be covered. I



1 wonder if I may make a correction on this table while it is
2 in front of us and that is in the general reserve underlined
3 for 1962 and the accumulation which, of course, is the same
4 amount, the amount of \$3,287,291.00 is an error. This should
5 be \$3,244,295.00.

6 MR. WHITNEY: To get a little bit more
7 pointed on the figure picture, in the expenditures for 1962
8 there was a \$42,000,000. expenditure. That is about three
9 and a half million a month. So you are incurring accounts
10 at the rate of three and a half million a month and you have
11 a general reserve of about three million too. How do you
12 work your ratio? How do you know whether you are well enough
13 reserved, I mean just particularly from your point of view?

14 MR. BOND: We look at our reserve and attempt
15 to determine have we got -- after setting aside an amount to
16 pay for these outstanding accounts -- have we a sufficient
17 amount of money in reserve to permit us to continue paying our
18 accounts until we can make a decision as to whether or not
19 rates should be increased; whether there would be some deduc-
20 tion in the amount paid to the participating physicians. It's
21 primarily to give us time to see the trend in our medical
22 payments.

23 MR. WHITNEY: And you think one month's
24 payment in reserve is sufficient do you? Is that what you
25 are saying?



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MR. WHITNEY: And you think one month's
payment in reserve is sufficient do you? Is that what you



1 MR. BOND: We would like to see this a
2 little higher. We feel the consensus of the opinion in the
3 majority of the plans is two months, two and a half months
4 should be a sufficient figure.

5 THE CHAIRMAN: There is a drop here of almost
6 50% in one year.

7 MR. BOND: Yes.

8 MR. NAYLOR: Did I understand you Mr. Bond
9 to say that you have another reserve besides this general
10 reserve for your outstanding liabilities or claims?

11 MR. BOND: Yes. In 1962, for instance,
12 our Annual Report we show a current liability of something
13 over \$7,000,000. Now this is to cover the services that
14 would be rendered in the last month or two of the year for
15 which we pay in the following year. We then have set up a
16 provision for unregistered services, assuming around \$2,500,000.
17 This is an estimate of the amount of outstanding accounts that
18 have yet to be rendered to our Corporation and are charged
19 against that current year's income.

20 MR. NAYLOR: I was going to ask the amount.
21 I think you have answered it. You have a \$7,000,000. plus
22 a two and a half million dollar liability set up.

23 MR. BOND: Yes, for outstanding accounts.

24 MR. WHITNEY: May we have one of the annual
25 statements filed with the Committee?



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1 MR. BOND: Yes. We brought copies for the
2 Committee and we will pass them out to you at the end of this
3 meeting.

4 MR. WHITNEY: Of course, in your peculiar
5 situation then I suppose it would be fair to say that you
6 have an intricate or hidden reserve for the physicians'
7 services? I mean the practitioners who are tied with you?

8 MR. BOND: That is right.

9 DR. STIVER: Very definitely.

10 MR. WHITNEY: Tell me, in the community
11 business that you have developed, from the experience that
12 you have had, is it considered a large number of enrolment,
13 percentage-wise, in the community? Does this put the doctor
14 who is not tied with you at a great disadvantage or some
15 disadvantage in the practice of medicine if he is not tied
16 with you under agreement?

17 DR. LOCKHART: No. We make no limitation,
18 as far as non-participating doctors providing services for
19 patients under the P.S.I.

20 MR. WHITNEY: Would you say that again?

21 DR. LOCKHART: We make no limitation on
22 the provision of medical care by non-participating physicians.

23 MR. WHITNEY: No, but I mean a chap who is
24 not tied with you, if the people say well we are under P.S.I.,
25 are you under agreement with them? And he says no, would there

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are you under agreement with them? And he says no, would there



1 be a tendency to discourage the use of that doctor? I mean
2 how have you found it from experience?

3 DR. LOCKHART: Theoretically I suppose it
4 could be, and yet from experience I have not heard of any
5 great repercussions.

6 MR. WHITNEY: In the communities in which
7 you have developed the service?

8 DR. STIVER: Mr. Chairman, I think if you
9 could plot, Mr. Whitney, our enrolment in physicians across
10 the Province, as a general statement the higher our enrolment
11 the higher our participating physicians.

12 MR. WHITNEY: That might be the answer.

13 DR. STIVER: Does that answer your question?
14 There are exceptions to that too, but as a general statement.

15 MR. WHITNEY: That could be the answer to
16 my question. On this question of extra billing, am I clear
17 that you state that when an individual is earning over
18 \$7,000.00 that you have no objection to extra billing?

19 DR. LOCKHART: That is correct.

20 MR. WHITNEY: For a family and dependents,
21 if there is an aggregate income in that family and dependents
22 living at home of \$10,000.00 you will allow extra billing?

23 DR. LOCKHART: Yes.

24 MR. WHITNEY: In connection with specialists?

25 DR. STIVER: Both general physicians and



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35 MR. WHITNEY: In connection with specialists?
36
37 DR. STIVERS: Both general physicians and



1 specialists, they may extra bill. For those services for
2 which we pay a specialist fee, they can only extra bill if
3 income is high.

4 MR. WHITNEY: And the doctor asks the patient
5 what his income is; is that the idea?

6 DR. STIVER: We leave it up to them to work
7 it out. We provide no information.

8 MR. WHITNEY: Back to the community enrolment
9 plan, again. After you enroll a community, I am assuming that
10 you have them long enough to get into the renewal position.
11 Do you make any selection on renewals?

12 MR. WILLIAMS: When you say "selection", do
13 you mean changing the rates for each individual or by elimina-
14 ting certain people in a year?

15 MR. WHITNEY: Those included.

16 MR. WILLIAMS: No. We do not do that. We
17 just go in and make it available to everyone.

18 MR. WHITNEY: And on renewals, you do not
19 look at your experience of any particular individual?

20 MR. WILLIAMS: No.

21 MR. WHITNEY: I do not think I have anything
22 else, Mr. Chairman.

23 THE CHAIRMAN: Mr. Mulrooney?

24 MR. MULROONEY: Dr. Lockhart, you stated
25 that you have no distinction as far as--- On page 7, paragraph



specialists, they may extra bill. For those services for which we pay a specialist fee, they can only extra bill if

income is high.

MR. WHITNEY: And the doctor asks the patient

what his income is; is that the idea?

DR. STEVEN: We leave it up to them to work

it out. We provide no information.

MR. WHITNEY: Back to the community enrollment

plan, again. After you enroll a community, I am assuming that

you have them long enough to get into the renewal position.

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you mean changing the rates for each individual or by eliminat-

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else, Mr. Chairman.

MR. MULBROOK: Dr. Lockhart, you stated

that you have no distinction as far as-- On page 7, paragraph



1 36 of the brief, you say: "The subscriber, on some reasonable
2 ground, may elect to obtain services from a non-participating
3 physician." Then on page 43, paragraph 103, you state: "How-
4 ever, a subscriber has the privilege of receiving services from
5 a non-participating physician..." That word "privilege"
6 bothers me. Is it a privilege or is it not a person's right
7 to go to the doctor of his choice?

8 DR. LOCKHART: Possibly we are in error.
9 This may well be a bad word. Our interpretation of it is
10 that the patient chooses to go to a non-participating physician.

11 MR. MULROONEY: In other words, you agree
12 that it is his right to go to a non-participating physician?

13 DR. LOCKHART: Yes.

14 MR. MULROONEY: But in your agreement issued
15 to a subscriber, Section 2, subsection 4 of your Terms and
16 Conditions, you state that the Corporation may at any time,
17 on seven days' notice in writing to the subscriber, cancel
18 his right and that of his dependent to obtain services from
19 one or more non-participating medical practitioners as pro-
20 vided in paragraph 3 above.

21 DR. STIVER: That is placed there, Mr.
22 Chairman, for nothing more than a control feature. We have
23 just as strong control through our participating physicians'
24 agreement; but in the case of non-participating physicians,
25 for subscriber's care, there we haven't that control and it



1. It is the policy of the American Medical Association to support the right of the physician to practice medicine in accordance with his own conscience.

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3. physician." Then on page 43, paragraph 103, you state: "How-

4. even, a subscriber has the privilege of receiving services from

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23. just as strong control through our participating physicians,

24. agreement; but in the case of non-participating physicians,

25. for subscriber's care, there we haven't that control and it



1 was written that way to give us that control.

2 In the last fifteen years that we have been
3 in business, we have used that clause on three occasions.

4 MR. MULROONEY: But the policy of the
5 Corporation, as stated in its own brief and the appended
6 documents, means that P.S.I. -- to restrict, to some extent,
7 the right of choice of doctors?

8 DR. STIVER: For very good reasons, that is
9 true.

10 MR. MULROONEY: This is the answer that I
11 wanted.

12 THE CHAIRMAN: May I ask a question?
13 Do you have any knowledge as to whether or not other insurance
14 carriers have similar clauses relative to -- it wouldn't be
15 physicians that are participating with them -- but any
16 particular physician, that enables them to stop payments,
17 benefits, to people who work with a particular physician?

18 DR. STIVER: In the prepaid plans, profess-
19 ionally sponsored prepaid plans something along the line that
20 we have is quite common. I cannot speak for the old line
21 insurance companies. Mr. Williams can answer that.

22 MR. WILLIAMS: I can't think of a specific
23 instance, but I am very sure that other group contracts do
24 have clauses of this sort.

25 DR. GALLOWAY: The best example would be the



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MR. MURDOCK: But the policy of the



1 Workmen's Compensation Board, who have the right to restrict
2 both the patient and the physician.

3 MR. MULROONEY: On page 9, paragraph 45,
4 you mention five Ontario communities and tell us that community
5 enrolment has been carried out in those communities. In the
6 next paragraph you list eleven provinces and further on in the
7 brief you tell us that P.S.I. proposes to continue this type
8 of community enrolment throughout the Province.

9 I am concerned with the effect that this
10 policy must have, both on health services insurance in the
11 Province and on the doctors of the Province. I believe you
12 have stated that the enrolment of participating physicians
13 has corresponded approximately with the growth of P.S.I.; but
14 does this not mean simply that your methods of enrolment and
15 methods of application -- that you are compelling the doctors
16 of the Province to participate in P.S.I.? Is this not the
17 effect of this policy and its operation?

18 DR. LOCKHART: I can answer that by saying
19 no, probably with certain qualifications.

20 After all, P.S.I. was set up by the physicians
21 of the Province of Ontario in 1947 and, as such, most
22 physicians have a very direct interest in the workings of
23 P.S.I. And the statement was made that, yes, as we find,
24 P.S.I. becomes more prevalent in a community, I think it is
25 that the doctors become more interested in P.S.I....



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1 MR. MULROONEY: Doesn't that mean to make
2 a living at the profession they have to join P.S.I.?

3 DR. LOCKHART: I do not think that is true.
4 I know plenty of doctors who do not participate in the P.S.I.,
5 but make a good living.

6 MR. MULROONEY: This is quite possible.
7 Nevertheless, the policy as of last year, if pursued, means
8 that P.S.I. must dominate health services insurance in the
9 Province and they must control the doctors of the Province.

10 THE CHAIRMAN: What do you mean by "control"?

11 MR. MULROONEY: They must accept 90% of the
12 O.M.A. fee schedule as payment for their services, for
13 example.

14 THE CHAIRMAN: Have you any comment Dr. Hines?

15 DR. HINES: Mr. Chairman, Mr. Mulrooney is
16 making a very good point about the individual not having his
17 rights abrogated and we certainly acknowledge the citizens
18 right to not purchase our plan, or anything which he finds
19 unpalatable about the overall service, he has the election not
20 to belong.

21 As far as the correspondence between the
22 participation of physicians in a community in P.S.I. and
23 enrolment among subscribers, it is very difficult to say
24 which comes first. The question that we have a high participa-
25 tion of physicians in those communities which have been

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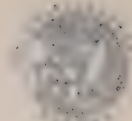
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1 enrolled there is tribute to the fact that P.S.I., the success
2 of the Corporation, rests on the physician himself being an
3 active sponsor of the organization. P.S.I. is reluctant to
4 make any overtures to the public in areas in which the
5 profession itself does not offer spontaneous support to the
6 organization.

7 There have been specific instances where the
8 medical profession in some localities does not go along 100%
9 with the policy of the P.S.I. and if there is any resistance,
10 we do not go in. So it is difficult to say that the fact there
11 is a high enrolment -- which comes first and which comes
12 second? It is fair to say that the percentage of physicians
13 enrolled in P.S.I. is always higher across the Province than
14 the subscriber level. The subscriber level is steadily going
15 higher and the physicians' is going higher, but it started
16 out high, around 70 to 75% and it has moved up to 85%. Among
17 the public, it started out at zero and in this community it
18 has gone up to 60%. So I think endorsation by the profession
19 certainly comes first.

20 MR. MULROONEY: Your brief states that P.S.I.
21 has enrolment equivalent to 27.4% of the population, if I
22 remember correctly, and if we include other doctor-sponsored
23 plans, that percentage would increase somewhere between 30
24 and 35%; yet 90% of the O.M.A. schedule is paid to physicians
25 who serve more than a third of the population. Can we not



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MR. WILKINSON: Your brief states that P.S.I. has enrollment equivalent to 27.4% of the population. If I remember correctly, and if we include other doctor-sponsored plans, that percentage would increase somewhere between 30 and 35% yet 90% of the O.M.A. schedule is paid to physicians



1 conclude from this, since this is operated by the doctors
2 of the Province, the doctor-sponsored plans, W.M.S., P.S.I.,
3 A.M.S., if you wish -- that the correct fee schedule is
4 actually 90%? In other words, does it not mean that the
5 person who does not choose to join a doctor-sponsored plan
6 or who decides that he can take care of his own medical
7 expenses, is penalized by having to pay 100% or more of the
8 O.M.A. fee schedule? Under this, does not the policy of
9 P.S.I. and its operation in the Province have this effect?

10 DR. LOCKHART: I do not think it does,
11 necessarily. Our plan was set up by doctors. The doctors
12 have to carry an underwriting responsibility and for this
13 underwriting responsibility it has made it possible to provide
14 a service type plan to the people in the Province of Ontario --
15 not only in Ontario, but the same principle extends across
16 Canada and across the United States.

17 The doctors do have a large measure of
18 control, a large measure of authority over the operation of
19 P.S.I., through their representation in the House of Delegates
20 of P.S.I. and through their election from the House of
21 Delegates, as outlined in our brief, to the Board of Governors.
22 So that they do have, the doctors themselves, a controlling
23 element in the operations of P.S.I. and for this, the under-
24 writing feature, the participating physicians are willing to
25 pay, really, the operating cost and contingency reserve.

conclude from this, since this is operated by the doctors of the Province, the doctor-sponsored plans, W.M.S., P.S.I., A.M.S., if you wish -- that the correct fee schedule is actually 90%? In other words, does it not mean that the person who does not choose to join a doctor-sponsored plan or who decides that he can take care of his own medical expenses, is penalized by having to pay 100% or more of the O.M.A. fee schedule? Under this, does not the policy of P.S.I. and its operation in the Province have this effect?

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1 MR. CASWELL: It appears to me, just as
2 layman, that 85% of the physicians are members of P.S.I. I
3 assume almost 100% are members of the Ontario Medical Assoc-
4 iation. If the physicians are not receiving enough at 90%,
5 the Ontario Medical Association simply raises the rate an
6 extra 10% so they get enough.

7 MR. MULROONEY: You haven't looked at the
8 increase in the 1962 O.M.A. schedule over 1958, I am afraid,
9 Mr. Caswell.

10 MR. CASWELL: It is just a round-robin.

11 MR. MULROONEY: I concede, Dr. Lockhart,
12 that the participating physicians contribute mightily to
13 P.S.I. and the agreement which they signed astonishes me.
14 I can't believe that if this form were submitted by any doctor
15 to his lawyer that he would advise him to sign it.

16 As I read Section 4, Subsection 3, in
17 substance it means that P.S.I., after setting aside what
18 it considers necessary for its reserve, will distribute what
19 remains to the doctors. He is guaranteed nothing. If he
20 has any complaints or if any controversy arises with respect
21 to payment, the decisions of P.S.I. are final and he has no
22 other right, and for this he underwrites the organization. It
23 seems to me that is a pretty bad deal for the doctors of the
24 Province.

25 DR. LOCKHART: It may sound that way, but

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MR. CASWELL: It appears to me, just as



1 it simply has not worked out in practice. 85% of the doctors
2 have chosen to become participating physicians. Certainly
3 doesn't look as though the doctors think that.

4 MR. MULROONEY: I suggest that the policy of
5 P.S.I. should consider the doctors, that the doctors have
6 little choice, and this is the area that troubled me.

7 MR. MAJOR: I suppose that any organization
8 has grown to some extent in a "Topsy"-like fashion from some
9 concept. You must look back in a day when there was nothing
10 available to citizens of this Province for the very basic
11 insurance for physicians' services. This did not satisfy
12 the medical profession, and the medical profession, in
13 developing its approach, was willing to offer something to
14 the public that nobody else had ever offered to them on a
15 professional basis, and that was an anchor bolt, that for
16 basic medical services they would see to it that the citizen
17 would not be charged other than the subscription rate he was
18 going to pay. This is the original concept.

19 You see, the medical profession were prepared,
20 after a great deal of consideration, to guarantee something
21 to the citizen that the citizen had never been guaranteed
22 before. This concept turned out to be an exceptionally fine
23 one.

24 THE CHAIRMAN: When you say the medical
25 profession, you infer that this is a total agreement on behalf



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2 have been in the practice of medicine for 10 years or more.

3 doesn't look as though the doctors think that.

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5 P.S.I. should consider the doctors, that the doctors have

6 little choice, and this is the area that troubled me.

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23 one.

24 THE CHAIRMAN: When you say the medical

25 profession, you mean that you are talking about the medical

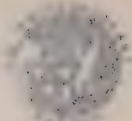


1 of the profession, and that is not correct. It is an individual
2 agreement.

3 MR. MAJOR: No. I am talking about the
4 original inception of the thinking by the Findings Committee of
5 the Ontario Medical Association which, as an Association,
6 voted that this be done, that this conception be implemented on
7 a practical basis for the citizens of this Province. This is
8 the background. This is the feature. This is the anchor bolt
9 that the citizen was offered.

10 To make this anchor bolt solid, a legal
11 agreement was required and that legal agreement as it stands
12 today is essentially -- I do not think one word of it has been
13 changed since the Findings Committee of the Ontario Medical
14 Association developed it in the spring of 1947.

15 So that here we have a two-way agreement that
16 if the citizens of this Province were prepared to pay a
17 subscription rate, this organization sponsored by the Medical
18 profession would guarantee to that citizen basic medical care
19 without further charge, on certain income limits, and this
20 concept has been developed to where it is now where it now
21 includes many of the services of the spectrum. To twist this
22 is like saying that General Motors should have developed a
23 diesel engine before they developed an internal-combustion
24 engine and that is not necessarily so. The concept was one
25 that has proven itself and a long look must be taken at it



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diesel engine before they developed an internal-combustion

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1 before it can be twisted and say it should be something else.

2 MR. MULROONEY: May I make an observation on
3 Mr. Major's remarks. There were carriers offering varieties
4 of Health Insurance contracts long before P.S.I. came into the
5 field or any of the doctor-sponsored plans. I am quite sure
6 that insurance carriers and other carriers would have been
7 very happy to develop a contract which would pay services in
8 full if it had been possible at any time to come to agreement
9 with the medical profession.

10 THE CHAIRMAN: I do not think that this line
11 of discussion should be carried on.

12 MR. MULROONEY: I have no further questions.

13 THE CHAIRMAN: Dr. Butt and then Miss
14 McArthur.

15 DR. BUTT: There is one little question:
16 Can a non-participating physician become a Director on one
17 of the Executive Committees of P.S.I.

18 DR. LOCKHART: No, the Charter says...

19 DR. BUTT: You have answered the question.

20 THE CHAIRMAN: Miss McArthur.

21 MISS McARTHUR: Mine is a very small one:

22 I note that the exemption in health examinations was accepted
23 by the brief. I wondered in considering that was it considered
24 as an alternative that it might not be exempted but controlled
25 to limitations as you have suggested in two other areas.



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1 DR. LOCKHART: We have discussed this at
2 other times and it is very difficult to incorporate it into
3 an insurance principle. We still go back to the concept which
4 isn't primarily P.S.I.'s, but it is generally held in service
5 plans, after investigation that the availability of easy and
6 ready medical care is actually better as a health measure than
7 periodic health examinations. This has been pretty well demon-
8 strated in other studies.

9 MISS McARTHUR: Yet you were able to come
10 through with the principle that the limitations of well-baby
11 care were applicable.

12 DR. LOCKHART: This is so, yes, because
13 really you are dealing with a growing, changing infant and
14 in growing and changing, although it is classified as a well
15 you are dealing with an infant that cannot talk, cannot tell
16 you anything and cannot complain.

17 THE CHAIRMAN: Mr. Simon?

18 MR. SIMON: Dr. Lockhart, should the Ontario
19 Government develop or in the future decide to put in a universal
20 insurance plan paid for either through taxation or part taxa-
21 tion and part premiums by the public as was suggested in some
22 of the briefs to us would P.S.I. be willing to lend their
23 experience, their facilities, their organization to the
24 Government in implementation of such a plan as did the Blue
25 Cross in the Ontario Hospital Insurance Plan.

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1 DR. LOCKHART: It is something we would have
2 to look at when the time arose. With the backing of the Ontario
3 Medical Association we would do whatever was wanted at the time.

4 MR. SIMON: Thank you.

5 THE CHAIRMAN: Dr. Galloway.

6 DR. GALLOWAY: I have two comments and one
7 small question. The first comment is I think this group should
8 be complimented for delineating our areas of studies as they
9 have done. They have indicated areas of studies, we maybe
10 haven't recognized.

11 The other thing is something to clarify for
12 the meeting in general, and I would refer to page 3 of Bill
13 163 in which the Minister may in accordance with the regulations,

14 "(a) purchase standard medical services
15 insurance contracts for such classes of
16 persons as are set forth in Schedule C
and who are in needy circumstances; and

17 "(b) contribute to the purchase of standard
18 medical services insurance contracts for
19 such other classes of persons as are set
forth in the regulations and who are in
needy circumstances."

20 Surely this means ~~those~~ who are in needy circumstances can't
buy either the two standard contracts.

21 The only other thing, the only thing, the
22 only question I have, because everthing else has been so well
23 answered. I recall noticing the amount of your investment
24 income ran close to \$1,000,000.00, three-quarters of a million
25 dollars a year. Does this go into reserves or general funds



It is something we would have
With the backing of the Ontario
MR. SIMON: Thank you.
THE CHAIRMAN: Dr. Galloway.
DR. GALLOWAY: I have two comments and one
small question. The first comment is I think this group should
have done. They have indicated areas of studies, we maybe
haven't recognized.
The other thing is something to clarify for
the meeting in general, and I would refer to page 3 of Bill
163 in which the Minister may in accordance with the regulations
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and who are in needy circumstances; and
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1 to reduce the premiums.

2 MR. BOND: This goes into reserves, and in
3 turn would help to hold premiums in line. All the funds are
4 there for the payment of medical accounts on behalf of the
5 subscribers. It would hold the line.

6 DR. GALLOWAY: Holds the line but doesn't
7 reduce the rates.

8 MR. BOND: It could reduce them.

9 DR. GALLOWAY: Thank you, sir.

10 THE CHAIRMAN: Any further questions.

11 MR. CASWELL: On that subject it would appear
12 in 1962 you had a rather substantial deficit. It has resulted
13 in an increase in premiums in 1963.

14 DR. LOCKHART: Yes.

15 THE CHAIRMAN: With the charge of \$10.50.

16 DR. STIVER: Mr. Chairman, the reason '62 had a
17 deficit was that we did two things without changing subscriptions.
18 We went to a new schedule and increased certain benefits as of
19 1962. We let our reserves go down. This was a stated policy
20 of the Board, Mr. Caswell and then there was no change in our
21 subscriptions. Two or three other changes have occurred since
22 January, 1963. This was a planned procedure worked through.
23 It wasn't something that got beyond our control. I don't want
24 you to get that impression.

25 THE CHAIRMAN: It was implied earlier here, I



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1 believe, the plan under Schedule B wouldn't be eligible for
2 subsidy the way the Act is now drafted. I don't think this
3 is correct, in my interpretation of it. I could be wrong. I
4 believe it is eligible for subsidy. One question: I would like
5 to know why you haven't had any recommendations or included any
6 recommendations relative to the times at which fees may be
7 changed. Have you no concern about the suggestion that is in
8 the Bill here. I think it is suggested the fees be considered
9 every two years, if I recall correctly. I can't find the
10 exact words. This is of no concern to you.

11 MR. SIMON: First two years and then every year
12 after that.

13 DR. LOCKHART: We are in accordance with that,
14 sir.

15 MRS. AYLEN: You have had so much of the
16 medical profession here I would like to bring up something in
17 the lay area, this is ambulance service. Have you any
18 solution to whose responsibility they should be.

19 DR. LOCKHART: Well, the only -- it is not
20 a solution, but in our extended health plan we do cover
21 ambulance services.

22 MRS. AYLEN: Is it subject to abuse? Why is
23 it.

24 DR. LOCKHART: Our extended health plan isn't
25 too long in operation but it hasn't appeared a feature of abuse.



I believe, the plan under Schedule B wouldn't be eligible for
subsidy the way the Act is now drafted. I don't think this
is correct, in my interpretation of it. I could be wrong. I
believe it is a mistake to say that the plan is not eligible
for subsidy. I am not sure of the interpretation of the Act.
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the Bill here. I think it is suggested the fees be considered
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1 It is a benefit.

2 MR. WILLIAMS: Mrs. Aylen, I have been reading
3 about this controversy about ambulances and their problems
4 because the patient doesn't usually order the ambulance and
5 they can't collect the money. Well, this is in the extended
6 care plan and the \$50.00 deductible in our plan wouldn't help
7 this situation at all if this is a situation we are coming to.

8 MR. CASWELL: Is your \$50.00 deductible for
9 a single incident or per year.

10 MR. WILLIAMS: Per year.

11 MR. CASWELL: They could add up all their
12 extra payments and take \$50.00 off.

13 MR. WILLIAMS: That is right.

14 THE CHAIRMAN: Do the members of your
15 delegation have any further comments.

16 DR. LOCKHART: I don't think so. We want to
17 thank you for the privilege of appearing before you and trust
18 we have been of some help.

19 THE CHAIRMAN: This has been very informative
20 and very interesting. Thank you.

21

22 ---Whereupon the hearing adjourned to 10:00 a.m. January 29th,
23 1964.

24

25

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